

ATTN: Matthew Phillips Detroit Water and Sewerage Department Board of Water Commissioners Customer Service Committee 735 Randolph St. Detroit, Michigan 48226

RE: Easy Pay and Promise Pay

May 7, 2025

Dear Matthew Phillips:

I am writing concerning the Board of Water Commissioners meeting on Wednesday, April 16, 2025. During public comment, Detroit Water and Sewerage Department customers shared issues they experienced when DWSD transferred them from the Lifeline water assistance plan to the Easy Pay payment program – and were confused about DWSD's relationship with Promise Pay. One customer wanted to know why she was moved from Lifeline to Easy Pay. She succinctly expressed the sentiments of community members that we have been lifting. The transfer process caused her to experience a hardship, as her billing cycle was changed with no notice, and illuminated the need for more transparency from the water department.

The responses from Board members and Director Brown only further complicated the situation. We appreciate their willingness to provide context in real-time. However, when conflicting and inaccurate information is shared it creates a larger problem.

To highlight this point: Director Brown stated there was no contract between DWSD and Promise Pay and that he did not know how information pertaining to the Easy Pay program made its way from weekly planning and information-sharing meetings with "advocates" to the public comment section of the Board of Water Commissioners meeting. For the record, please note the following:

We the People of Detroit has not met with any representative from DWSD nor DWSD's director, Mr. Gary Brown, on a weekly basis. For transparency and to keep the community informed, should WPD meet with DWSD outside of their regularly scheduled public meetings (found online at <u>https://dwsd.legistar.com/Calendar.aspx</u>) – we summarize the purpose and outcome of the meeting, and we share it with the public in writing.

As to the matter of how representatives from We the People of Detroit and the general public learned about the company Promise Pay and the Easy Pay program, I have shared the materials in Appendix A: Table 1 - Easy Pay Documentation Shared by DWSD below. **Table 1 shows that since the special meeting of the Board of Water Commissioners on July 30, 2024, to discuss Easy Pay,** there have been policy documents, presentations, reports, etc. shared about Easy Pay and regular discussion about enrollment in the program (please see Appendix B: Easy Pay flyer below). *At the Board of Water Commissioner's meeting on April 16, 2025, why did members of the Board and Director Brown state that DWSD has <u>no relationship with Promise Pay</u> and that there are <u>no customers enrolled in Promise Pay's payment program</u> called <u>Easy Pay</u>?* 

Please provide clarity about Promise Pay's Easy Pay program for DWSD customers:

#### 1. <u>Relationship: DWSD & Promise Pay</u>

- a. Please share the request for proposals (rfp) process used when selecting Promise Pay for servicing past due DWSD accounts.
- b. What date was the contract signed with Promise Pay?
  - i. By whom?
- c. When did Promise Pay begin servicing DWSD accounts?
- d. Does Promise Pay receive 11% of the money collected from DWSD customers through Easy Pay as reported?
  - i. If so, is there a cap?
- e. How are the funds collected by Promise Pay distributed to DWSD?

#### 2. Customer Accounts & Easy Pay/Promise Pay Impact

- a. Are industrial and commercial customers with arrears being transferred to Easy Pay?
- b. How many customers enrolled in Easy Pay were formerly on Lifeline?
- c. What is the average amount of arrears owed by residential customers enrolled in Easy Pay?
- d. How does enrolling customers into Easy Pay affect DWSD's billing system?
  - i. What happens to DWSD customer accounts when they are enrolled in Easy Pay?
    - 1. How are the arrears owed reflected on the customers' account after enrollment in Easy Pay?

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- 2. Are the customers' arrears transferred to Promise Pay/Easy Pay's billing system?
  - a. If so, how are past due water bills treated/categorized after the transfer?
    - i. Are these water bills now treated as debt?
    - ii. Will Promise Pay report past due water bills to credit bureaus?
- 3. Transfer to Promise Pay System, Arrears Payment & Default
  - a. How many customers have been transferred from DWSD's Easy Pay into the Promise Pay collection system?
    - i. Or does that process begin in September 2025, as mentioned in the April 16, 2025 Director's Report?
  - b. What happens as arrears are paid over the 36-month period?
  - c. What happens if a customer defaults on the Easy Pay program payments?

In commitment to building the Beloved Community,

Norrel Hemphill, Esq.

APPENDIX A: Table 1: Easy Pay Documentation Shared by DWSD APPENDIX B: DWSD Easy Pay Flyer

CC: Board of Water Commissioners Bruce Simpson, Detroit Ombudsman Gary Brown, Director, Detroit Water and Sewerage Department Bryan Peckinpaugh, Public Affairs Director, Detroit Water and Sewerage Department Debra Pospiech, General Council, Detroit Water and Sewerage Department

## **APPENDIX A: Table 1 – Easy Pay Documentation Shared by DWSD**

|    | Document Title                        | Date & Meeting              | Link to Document       |
|----|---------------------------------------|-----------------------------|------------------------|
|    |                                       |                             | Online                 |
| А. | Detroit Water and Sewerage Department | July 30, 2024: BOWC         | LINK TO AGENDA         |
|    | Meeting Agenda – Final                | Special Meeting No.         | (from DWSD's           |
|    | Board of Water Commissioners          | 1                           | Legistar calendar)     |
| В. | DWSD Easy Pay Presentation            | July 30, 2024: BOWC         | LINK TO                |
|    |                                       | Special Meeting No.         | PRESENTATION           |
| C. | EASY PAY Policy 500-CS-Payment        | July 30, 2024: BOWC         | LINK TO EASY PAY       |
| 0. | Plan Agreement                        | Special Meeting No.         | POLICY                 |
|    |                                       | 1                           | AGREEMENT              |
| D. | BOWC Customer Service August 7        | August 7, 2024:             | Formerly available     |
|    | 2024 - Draft V1                       | BOWC Customer               | HERE. (Broken link.)   |
|    |                                       | Service Committee           |                        |
|    |                                       | Meeting                     | <u>8/7/24 Customer</u> |
|    |                                       |                             | Service Committee      |
|    |                                       |                             | <u>Agenda</u>          |
| E. | Detroit Water and Sewerage Department | August 21, 2024:            | EASY PAY Policy        |
|    | Meeting Agenda – Final                | BOWC Meeting                | 500-CS-Payment Plan    |
|    | Board of Water Commissioners          |                             | Agreement-v.3 - For    |
| _  |                                       | ~                           | BOWC Review            |
| F. | Customer Service Metrics: BOWC        | September 4, 2024:          | BOWC Customer          |
|    | Customer Service September 4 2024     | BOWC Customer               | Service September 4    |
|    |                                       | Service Committee           | <u>2024</u>            |
| G. | Customer Service Presentation: BOWC   | Meeting<br>October 2, 2024: | BOWC Customer          |
| U. | Customer Service October 2 2024 -     | BOWC Customer               | Service October 2      |
|    | DRAFT                                 | Service Committee           | 2024 - DRAFT           |
|    |                                       | Meeting                     |                        |
| H. | Director's Report: Board Report -     | October 16, 2024:           | Board Report - Metrics |
|    | Metrics - 10162024                    | BOWC Meeting                | - 10162024             |
| I. | Customer Service Presentation: BOWC   | November 6, 2024:           | BOWC Customer          |
|    | Customer Service November 2024 -      | BOWC Customer               | Service November       |
|    | FINAL                                 | Service Committee           | <u> 2024 - FINAL</u>   |
|    |                                       | Meeting                     |                        |
| J. | Director's Report: Board Report -     | November 20, 2024:          | Board Report - Metrics |
|    | Metrics - 11202024                    | BOWC Meeting                | <u>- 11202024</u>      |
| К. | BOWC Customer Service December        | December 4, 2024:           | BOWC Customer          |
|    | 2024 - Draft V1                       | BOWC Customer               | Service December       |
|    |                                       | Service Committee           | <u>2024 - Draft V1</u> |
|    |                                       | Meeting                     |                        |

## Table 1: Easy Pay Documentation Shared by DWSD

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| L. | Board Report - Metrics - 12182024     | December 18, 2024:  | December 4, 2024:             |
|----|---------------------------------------|---------------------|-------------------------------|
|    |                                       | BOWC Meeting        | BOWC                          |
| М. | Customer Service Presentation – BOWC  | January 7, 2025:    | BOWC Customer                 |
|    | Customer Service January 2025 Draft 1 | BOWC Customer       | Service January 2025          |
|    |                                       | Service Committee   | Draft 1                       |
|    |                                       | Meeting             |                               |
| N. | Director's Metrics - Board Report -   | January 21, 2025:   | Board Report - Metrics        |
|    | Metrics - 011525                      | BOWC Meeting        | - 011525                      |
| О. | Customer Service Presentation - BOWC  | February 5, 2025:   | BOWC Customer                 |
|    | Customer Service February 2025 Draft  | BOWC Customer       | Service February 2025         |
|    | v1                                    | Service Committee   | Draft v1                      |
|    |                                       | Meeting             |                               |
| P. | Customer Service Presentation - BOWC  | March 5, 2025:      | BOWC Customer                 |
|    | Customer Service March 2025 V1        | BOWC Customer       | Service March 2025            |
|    | DRAFT                                 | Service Committee   | V1 DRAFT                      |
|    |                                       | Meeting             |                               |
| Q. | Director's Metrics - Board Report -   | March 19, 2025:     | Board Report - Metrics        |
|    | Metrics - 03192025                    | BOWC Meeting        | - 03192025                    |
| R. | Customer Service Presentation - BOWC  | April 2, 2025: BOWC | BOWC Customer                 |
|    | Customer Service April 2 2025 DRAFT   | Customer Service    | Service April 2 2025          |
|    | V2                                    | Committee Meeting   | DRAFT V2                      |
| S. | Director's Report - 18.Board Report - | April 16, 2025:     | 18.Board Report -             |
|    | Metrics - 04162025 (2)                | BOWC Meeting        | <u>Metrics - 04162025 (2)</u> |

#### **APPENDIX B: DWSD Easy Pay Flyer**

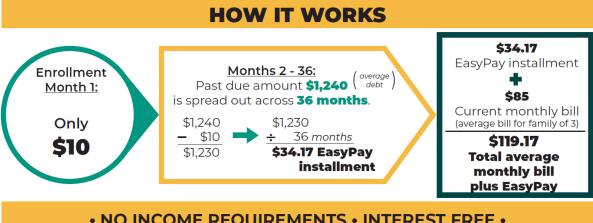


## Detroit Water & Sewerage Department's (DWSD) easy way to keep your water running and pay your past due balance!

Open to ANY DWSD customer who has a past due balance and is not eligible for the Lifeline Plan.

## EASY TO ENROLL WITH ONLY \$10 DOWN.

The remaining balance will be spread out across 36 months.



#### • NO INCOME REQUIREMENTS • INTEREST FREE •

 PROTECTED FROM SHUTOFF & PENALTIES • (so long as you stay current on your payments)

# EASY TO ENROLL & EASY WAYS TO PAY



Log in and sign up through the Customer Self-Service Portal at csportal.detroitmi.gov

**OR** Call 313-267-8000 and say "EasyPay" when prompted.

Then, make your monthly payment online, by phone or at a DivDat Kiosk.

#### Learn more at detroitmi.gov/EasyPayWater

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