



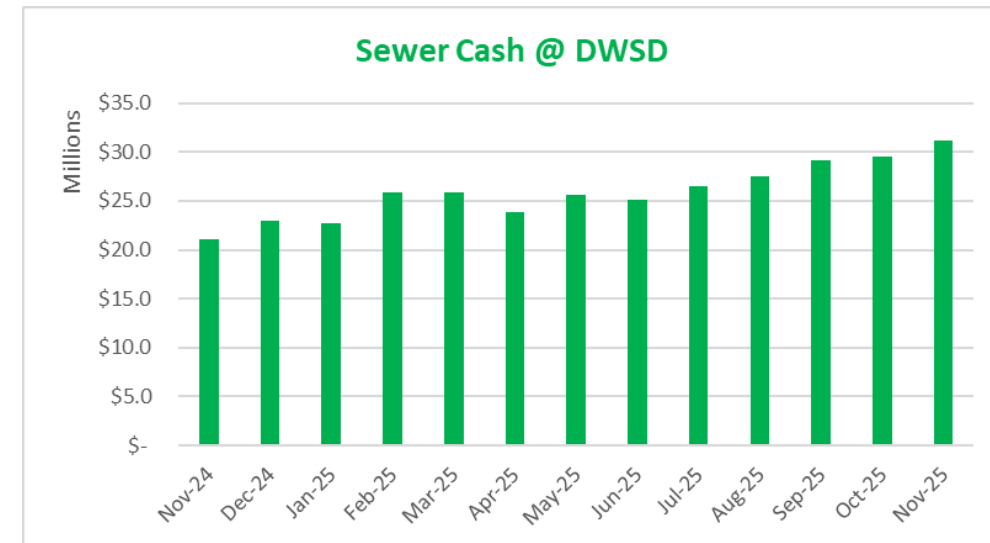
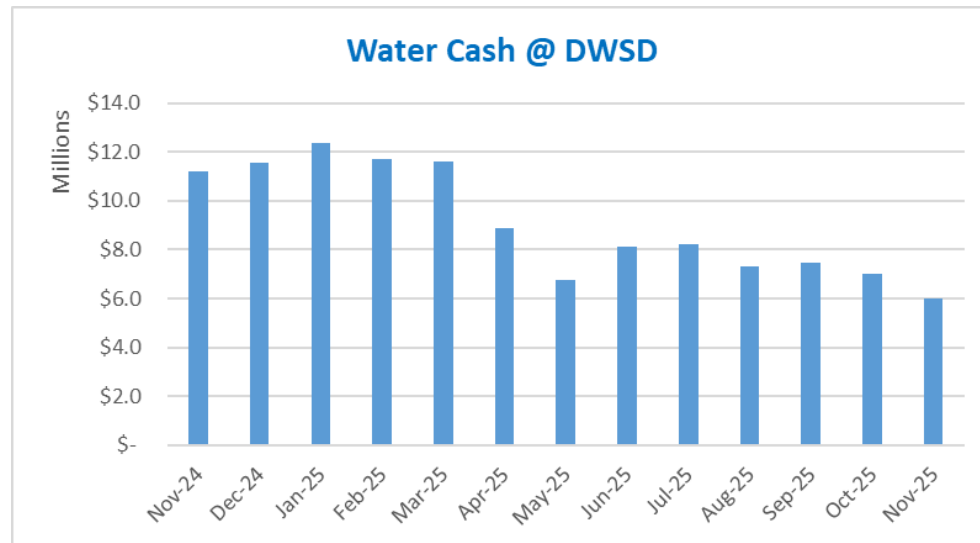
Financial Review November 2025

BOWC Finance Committee

February 4, 2026

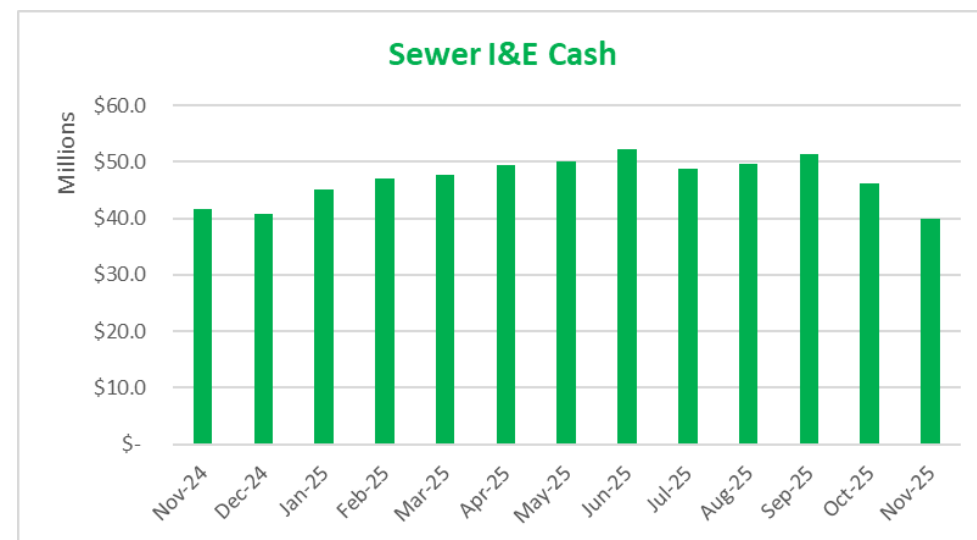
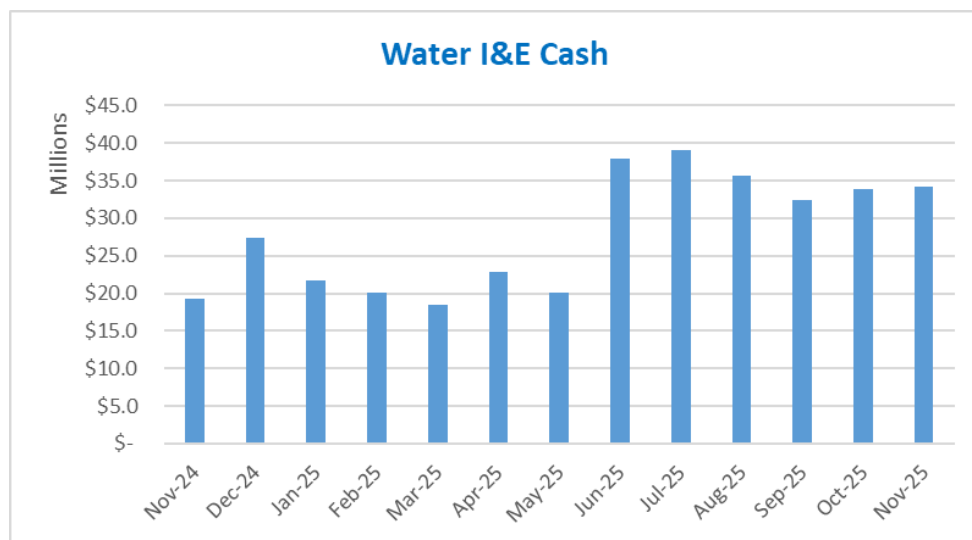
November 2025 Highlights – Operating Cash

- DWSD continues to maintain adequate cash reserves to support its operating and capital programs.
- On a systemwide basis, Cash and Investments in the Operating, Improvement & Extension (I&E), Trust accounts and Construction accounts amounted to \$249.9 million (\$95.0 million in the Water Fund and \$154.9 million in the Sewer Fund). This represents an overall decrease of \$9.8 million over the October balance.
- Water Operating Cash** of \$6.0 million decreased by \$1.0 million over the previous month.
- Sewer Operating Cash** of \$31.2 million increased by \$1.7 million over the previous month.



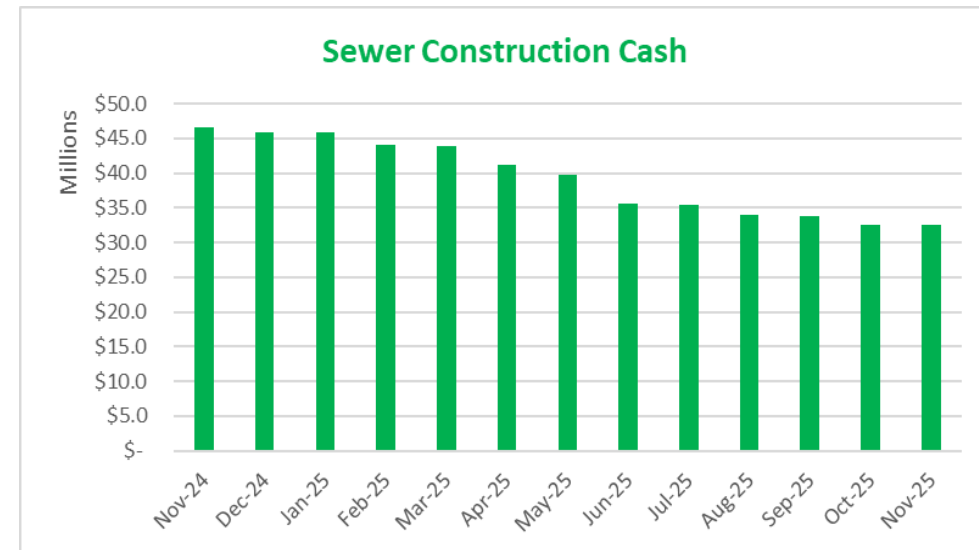
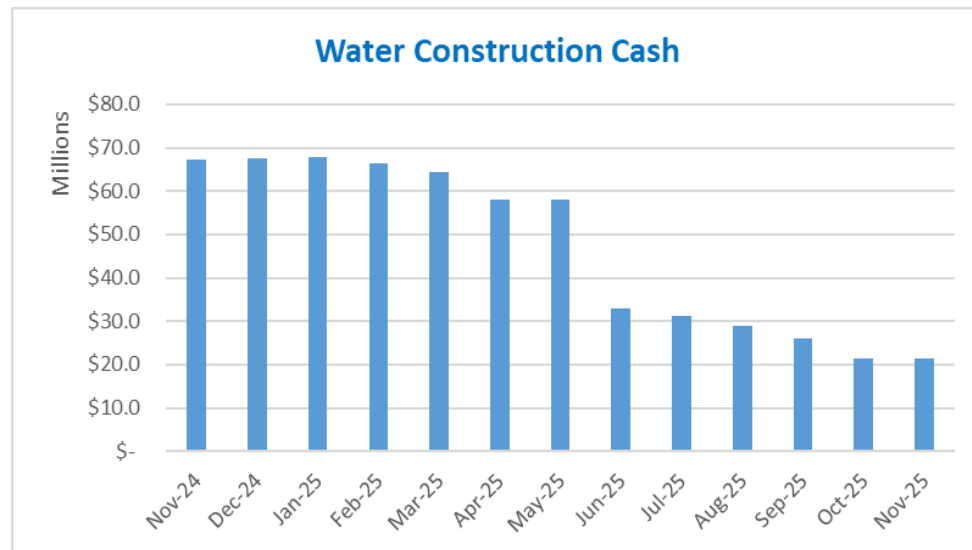
November 2025 Highlights – Improvement & Extension (I&E) Cash

- DWSD continues to spend down I&E and Construction Cash in support of its Capital Improvement Program.
- Water I&E Cash** amounted to \$34.3 million at the end of November, an increase of \$341,000 over October balance.
- Sewer I&E Cash** amounted to \$40.0 million at the end of November, a decrease of \$6.3 million over October balance.



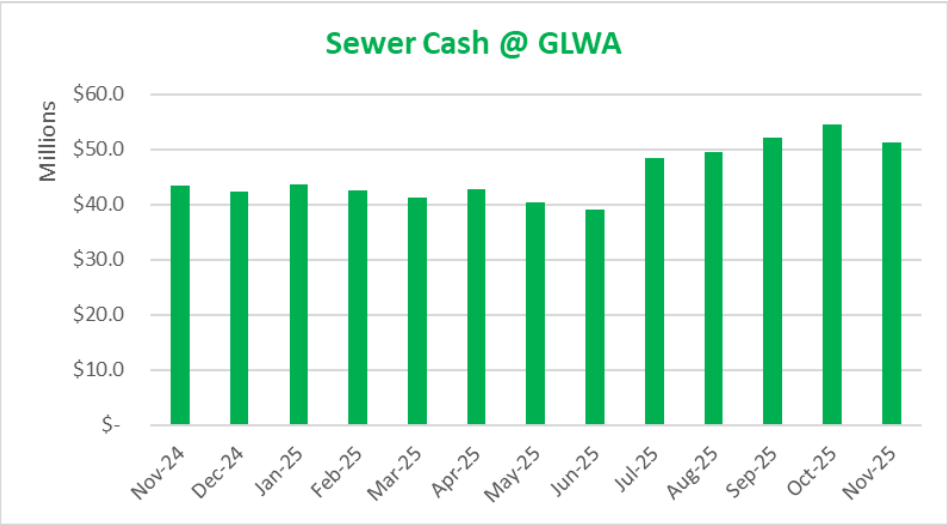
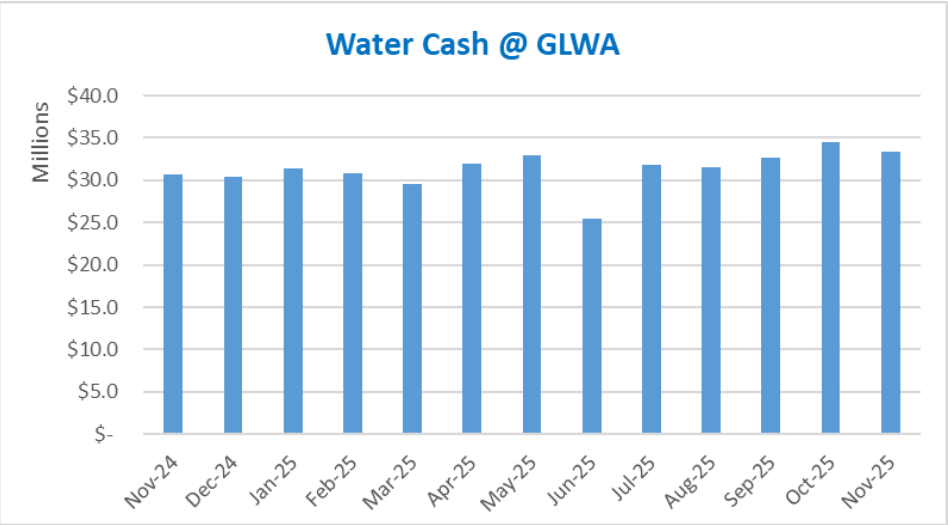
November 2025 Highlights – Construction Cash

- **Water Construction Cash** amounted to \$21.4 million at the end of November, an increase of \$65,000 over October balance.
- **Sewer Construction cash** amounted to \$32.5 million at the end of November, a decrease of \$65,000 over October balance.



November 2025 Highlights – Cash Held in Trust

- **Water Cash @ GLWA** amounted to \$33.3 million at the end of November, a decrease of \$1.2 million over October balance.
- Retail Water receipts of \$9.5 million in November fell short of October’s receipts of \$12.5 million and also fell short of the target collection by \$1.1 million for the month.
- **Sewer Cash @ GLWA** amounted to \$51.2 million at the end of November, a decrease of \$3.4 million over October balance.
- Retail Sewer receipts of \$22.6 million in November fell short of October’s receipts of \$28.5 million and also fell short of the target collection by \$3.4 million for the month.



November 2025 Highlights - Comparative Accounts Receivable

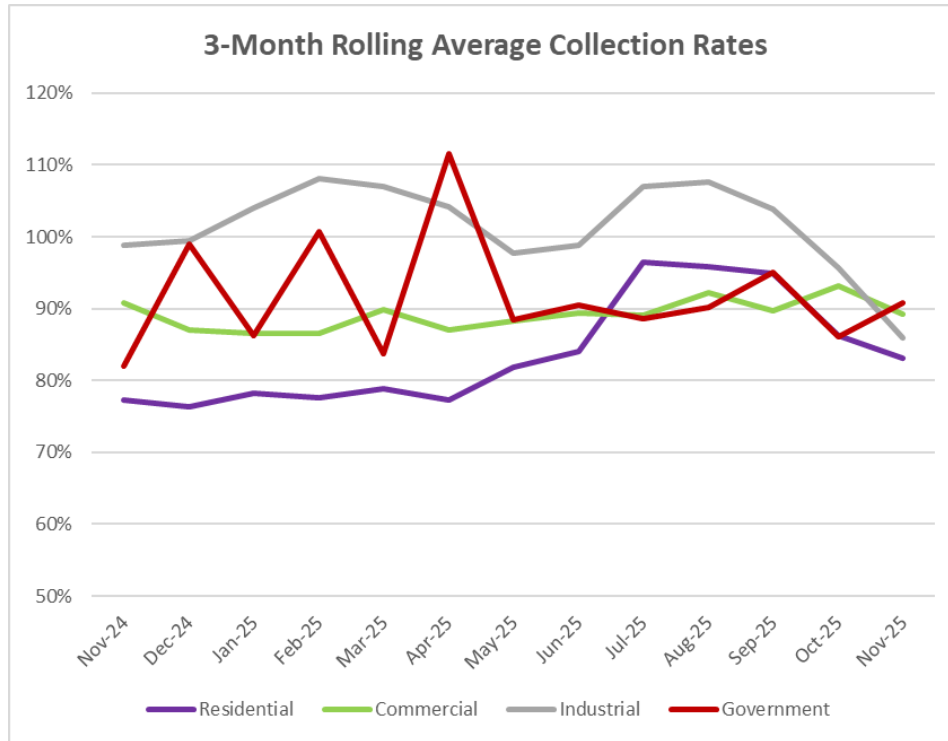


- November sales were \$41.1 million, a \$1.1 million (2.5%) decrease from October's \$42.2 million.
- Receivables of \$341.7 million for total active accounts increased by \$11.1 million (3.4%) compared to October receivables of \$330.6 million.
- November's cash collection \$32.4 million decreased by \$9.1 million (21.9%) compared to October's cash collection of \$41.4 million.
- November Tax Roll transfer amounted to \$10.1 million, a 2.4% decrease from prior month.
- Active Residential Accounts Receivable increased by \$5.0 million (2.1%) and the aging increased by 21 days in November.
- Allowance for Doubtful Accounts are 81.5% of the Total Accounts Receivable (including Tax Roll Transfer) balance as of October.

Sales Class	June 30, 2025			October 31, 2025			November 30, 2025		
	Sales	Receivables	Days in AR	Sales	Receivables	Days in AR	Sales	Receivables	Days in AR
Residential	\$ 16,952,600	\$ 228,181,542	404	\$ 17,017,960	\$ 232,425,985	410	\$ 16,547,493	\$ 237,382,626	430
Commercial	8,683,254	32,053,891	111	8,713,650	36,975,926	127	8,635,218	39,006,229	136
Industrial	5,399,644	13,600,488	76	7,061,054	18,363,718	78	6,886,688	21,356,034	93
Tax Exempt	766,651	3,196,851	125	5,099,603	23,400,739	138	4,788,316	23,778,762	149
Government	4,856,313	23,664,329	146	4,276,811	19,438,540	136	4,258,944	20,188,130	142
Drainage Only	3,568,189	27,969,932	235	-	-	-	-	-	-
Total Active Accounts	\$ 40,226,650	328,667,033	245	\$ 42,169,077	330,604,909	235	\$ 41,116,659	341,711,781	249
Inactive Accounts Receivable		53,084,537			61,985,259			63,603,260	
Total Accounts Receivable		381,751,570			392,590,168			405,315,041	
Allowance for Doubtful Accounts		(310,878,978)			(332,847,881)			(338,528,772)	
Net Accounts Receivable		\$ 70,872,592			\$ 59,742,287			\$ 66,786,269	
Tax Roll Transfer		11,167,067			10,368,496			10,115,459	
Total		\$ 82,039,659			\$ 70,110,783			\$ 76,901,728	

*DWSD continues to monitor its Receivable balance, and appropriate allowances are made to account for uncertainty of collection.

November 2025 Highlights - Collection Rates



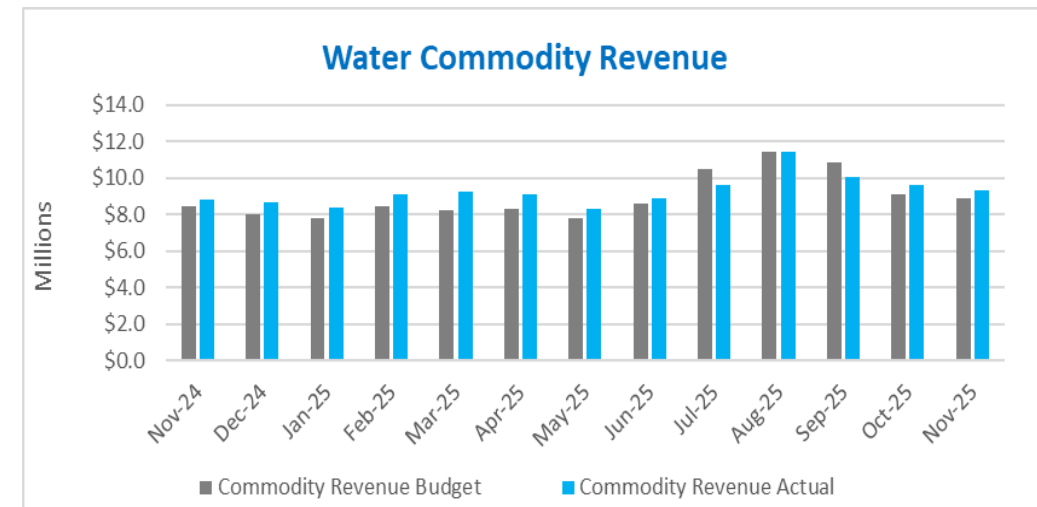
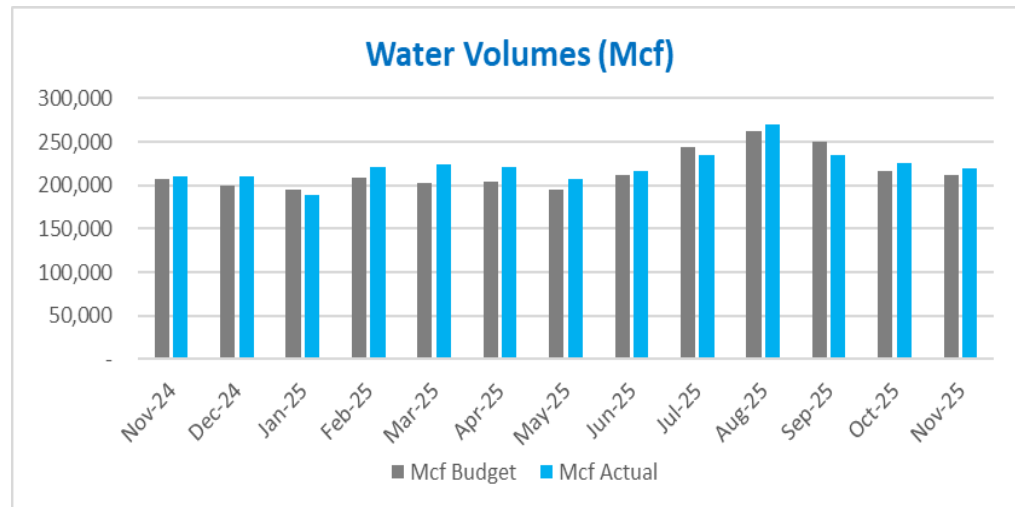
	Sep-25	Oct-25	Nov-25	3 - Month
Customer Class	Coll Rate	Coll Rate	Coll Rate	Rolling Average
Residential	81.5%	91.6%	76.0%	83.1%
Commercial	86.7%	98.6%	81.9%	89.2%
Industrial	91.5%	100.3%	65.7%	86.0%
Tax Exempt	91.6%	99.0%	89.8%	93.1%
Government	90.2%	94.9%	86.4%	90.8%

- **November saw a significant decrease in collection rates across all customer classes.**
- **Residential** collection rate for November fell to 76% and the 3-month average rate stood at 83.1%. Generally, Residential collection averages in the mid eighties, however, October collection was much higher due to some large payments received during that month.
- **Commercial and Industrial** collection rates also fell in November bringing the 3-month averages down to mid to high eighties for these two customer classes. Generally, these 2 customer classes average around mid to high nineties in terms of collection rate.
- **Government and Tax-Exempt** collection rates also fell in November but the 3-month rates averaged in the low nineties.
- November combined collection rate of 78.1% for all active customer classes was lower than October's combined collection rate of 95.7%. The 3-month moving average rate for all active customer classes stood at 87.0%.

November 2025 Highlights - Water Commodity Metrics and Revenues



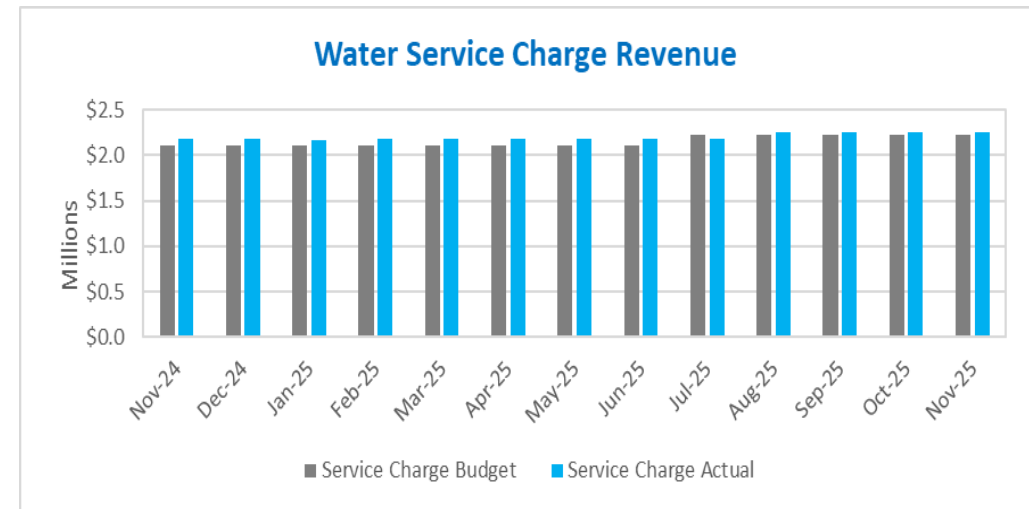
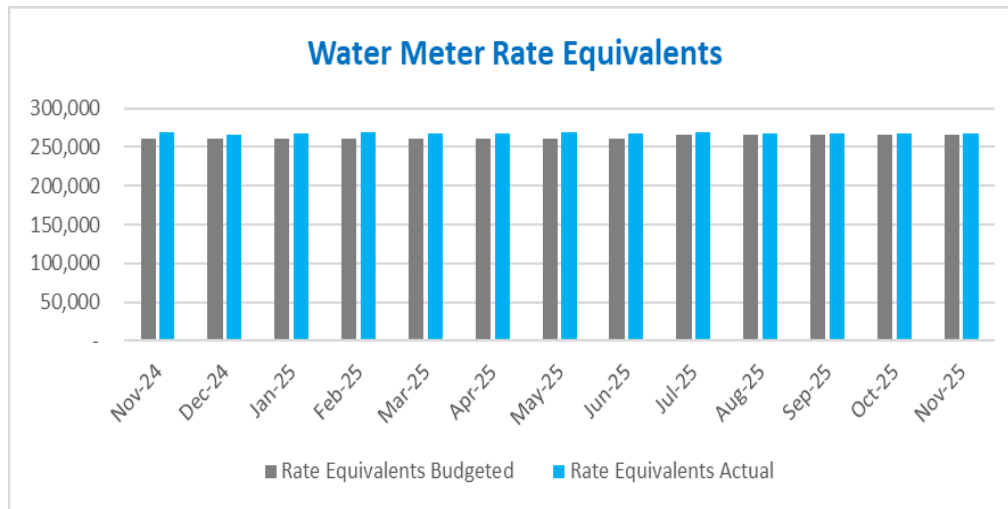
- November actual Volume exceeded the budget for the month by 3.5% but was 2.8% lower than actual October Volume and 3.9% above November 2024 Volume.
- Year-to-date actual Water Volume was 0.1% below seasonally adjusted budget.
- November actual Commodity Revenue exceeded the budget for the month by 4.5% but was 2.8% lower than actual October Revenue and was 5.6% above November 2024 Revenue.
- Year-to-date actual Commodity Revenue was 1.6% below seasonally adjusted budget.



November 2025 Highlights - Water Service Charge Metrics and Revenues



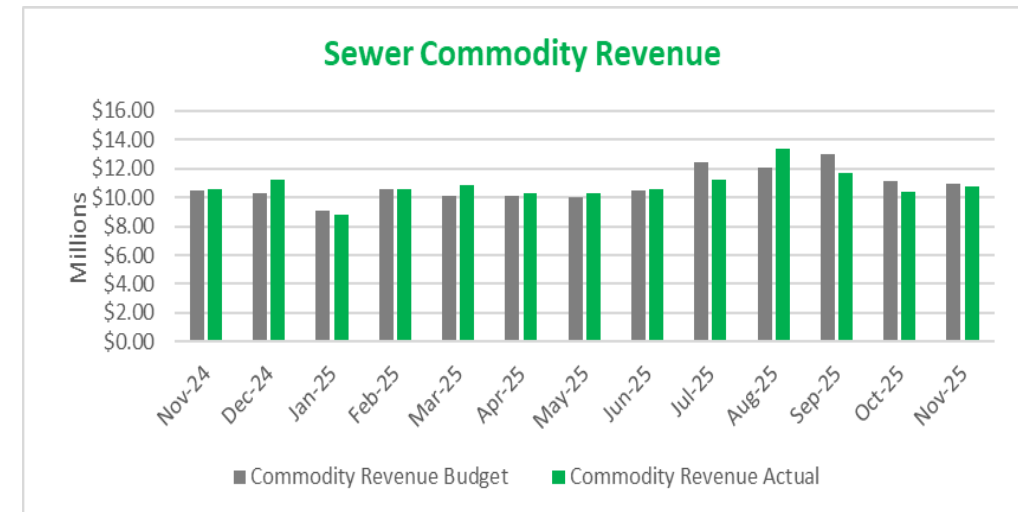
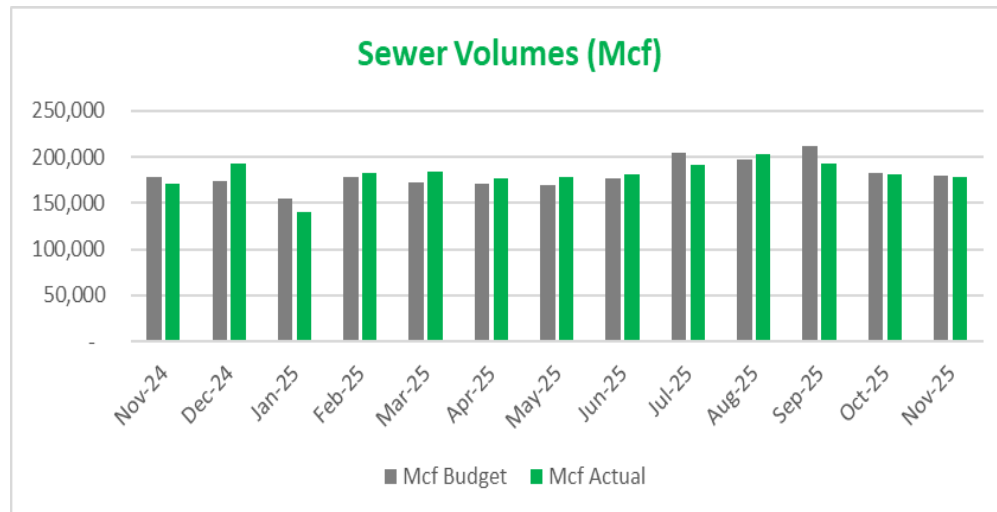
- November actual Meter Equivalents exceeded the budget for the month by 0.5% and was 0.1% higher than actual October Equivalents but was 0.6% below November 2024 Equivalents.
- Year-to-date actual Water Meter Equivalents exceeded budget by 0.6%.
- November actual Water Service Charge Revenue exceeded the budget for the month by 1.0% and was 0.1% higher than actual October Revenue and was 2.9% above November 2024 Revenue.
- Year-to-date actual Water Service Charge Revenue exceeded the budget by 0.4%



November 2025 Highlights - Sewer Commodity Metrics and Revenues



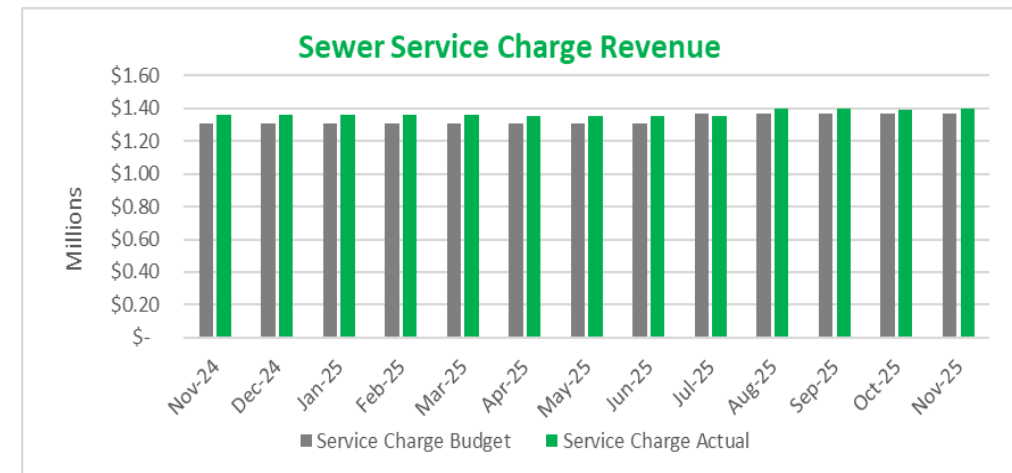
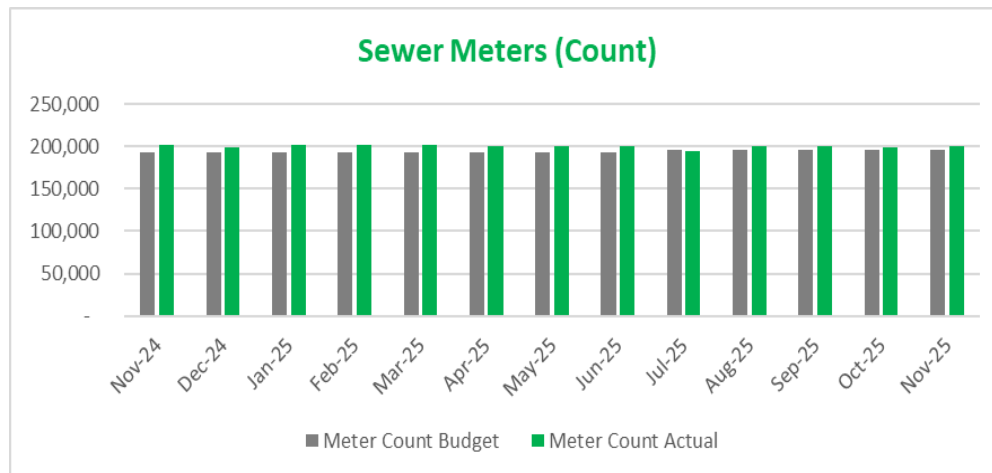
- November actual Volume fell short of the budget for the month by 1.2% and 2.3% lower than actual October Volume but was 3.6% higher than November 2024 Volume.
- Year-to-date actual Sewer Volume was 2.9% below seasonally adjusted budget.
- November actual Commodity Revenue fell short of the budget for the month by 2.3% but was 3.3% higher than actual October Revenue and was 1.5% above November 2024 Revenue.
- Year-to-date actual Commodity Revenue was 3.7% below seasonally adjusted budget.



November 2025 Highlights - Sewer Service Charge Metrics and Revenues



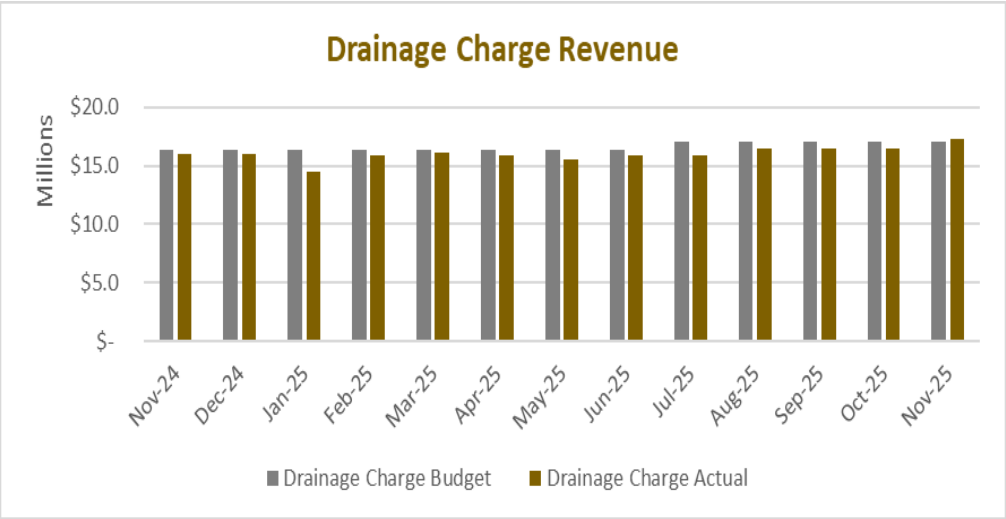
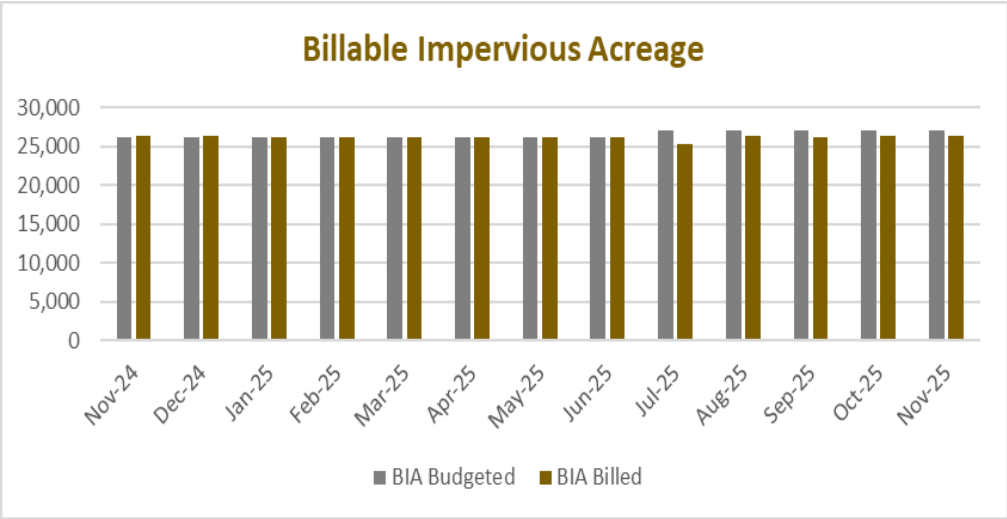
- November actual Sewer Meter Counts exceeded the budget for the month by 2.1% and were 0.3% above actual October Counts but were 1.0% below November 2024 Counts.
- Year-to-date actual Sewer Meter Counts exceeded budget by 1.6%.
- November actual Sewer Service Charge Revenue exceeded the budget for the month by 2.2% and was 0.3% above actual October Revenue and was 2.4% over November 2024 Revenue.
- Year-to-date actual Sewer Service Charge Revenue exceeded budget by 1.7%.



November 2025 Highlights - Drainage Charge Metrics and Revenues



- November actual Billable Impervious Acreage (BIA) fell short of the budget for the month by 2.7% but was steady with October actual BIA and was 0.4% below November 2024 actual BIA.
- Year-to-date actual BIA was 3.4% below budget.
- November actual Drainage Revenue exceeded the budget for the month by 1.3% and was 5.1% higher than actual October Revenue and, was 8.4% above November 2024 actual Revenue.
- Year-to-date actual Drainage Charge Revenue was 3.4% below budget.





THANK YOU!

Detroit Water & Sewerage Department

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