

Bid #16KM660 - Mobile Industrial Vacuum Loader and Jet Rodder_PD

Creation Date Nov 21, 2016

End Date Dec 9, 2016 4:00:00 PM EST

Start Date Nov 30, 2016 12:34:39 PM EST

Awarded Date Not Yet Awarded

16KM660-01-01 Combination Mobile Industrial Vacuum Loader and Jet Rodder					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
AIS CONSTRUCTION EQUIPMENT CORP.	Alt 1 - \$412,247.00	1 / each	\$412,247.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: As an alternate we are bidding an Aquatech B-15 Combination Vacuum and Jet Rodder			
AIS CONSTRUCTION EQUIPMENT CORP.	First Offer - \$427,840.00	1 / each	\$427,840.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: We are bidding an Aquatech F-15 Combination Vacuum and Jet Rodder			
Jack Doheny Companies	First Offer - \$462,674.93	1 / each	\$462,674.93	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Please see attachment for complete bid response.			
North River Truck & Trailer Inc.	First Offer - \$470,904.00	1 / each	\$470,904.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: We would like to be able to do a live demonstration of our unit to show you the benefits of our unit and deviations from this specification. Chassis price is good for (60) sixty days Module Price is good for (120) One Hundred Twenty days			
The Safety Company, LLC dba MTech Company	First Offer - \$479,000.00	1 / each	\$479,000.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: GapVax MC1511 Supplier Notes: This bid may be utilized to purchase multiple trucks at the same price each. Please make sure to see additional options page placed directly after bid specs.			

Supplier Totals

f AIS CONSTRUCTION EQUIPMENT CORP.		\$412,247.00
Bid Contact	Chris Robinson crobinson@aisequip.com Ph 248-437-8121	Address NEW HUDSON, MI 48165
Qualifications	ARC ITC REQUIRED AFFIDAVITS	
Agency Notes:	Supplier Notes:	Head Attch:

f Jack Doheny Companies			\$462,674.93
Bid Contact	Roxanne Vermeesch anitald@dohenysupplies.com Ph 248-349-0904	Address	777 Doheny Ct PO Box 609 Northville, MI 48167
Agency Notes:		Supplier Notes:	Head Attch:
f North River Truck & Trailer Inc.			\$470,904.00
Bid Contact	Cynthia Schmuck Info@nrtruck.com Ph 586-468-4586 Fax 586-468-5250	Address	24411 North River Rd. Mt. Clemens, MI 48043
Qualifications	ITC REQUIRED AFFIDAVITS		
Agency Notes:		Supplier Notes:	Head Attch:
f The Safety Company, LLC dba MTech Company			\$479,000.00
Bid Contact	Justin Cira jcira@mtechcompany.com Ph 440-646-0996	Address	7401 First Place BEDFORD, OH 44146
Qualifications	ARC REQUIRED AFFIDAVITS		
Agency Notes:		Supplier Notes:	Head Attch:



CITY OF DETROIT
FINANCE DEPARTMENT
PURCHASING DIVISION

1008 CITY-COUNTY BUILDING
DETROIT, MICHIGAN 48226
PHONE 313 • 224 • 4600
FAX 313 • 224 • 4374

RFQ: 16KM659

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REFERRAL/RECOMMENDATION FORM

This form is to remain attached to the bids/request and returned with your response.

Date: 12-29-2016 RFQ16KM659

Date to be Returned to
Purchasing Division ASAP

Mamata Burgi, Darryl Roberts

To: _____

From: Karla Marshall
Purchases Agent and Phone Number _____

The attached documents are being referred for the following reason(s):

☐ Incomplete request: ☐ Budget Approval ☐ Cancelled ☐ Other

☒ Bid Analysis and Recommendation for: RFQ 16KM659 TWO (2) VACUUM
LOADER AND JET RODDER PD

The following bids are attached:

AIS CONSTRUCTION EQUIPMENT CORP.

Alt AIS CONSTRUCTION EQUIPMENT CORP.

Jack Doherty Companies

North River Truck & Trailer Inc

The Safety Company, LLC dba MTech Company



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Your recommendations of a bidder are to be located in the space provided in the "Remarks" section on the next page of this form. Do not submit your recommendations on any other form.

REMARKS:

Include all recommendations and remarks below. Attach an additional sheet if necessary.

Your recommendation is to be based on the bid specifications and content of the bid. If the lowest bidder or bidders do not meet the specifications, list the major deviations for each. Rejections must be based on actual exceptions, or on details submitted in the bid.

Legal questions or concerns should be included in the analysis. If necessary, the Purchasing Division may request a legal opinion.

Recommendations for bids over \$25,000.00 must be approved by the Department Director, Deputy Director, or the appropriate persons listed on the "City of Detroit Authorized Signature Record."

The department rejects 1st lowest bid from AIS B-15 \$412,247.00 it failed to meet specifications debris body pumps 450 gallons per min internal mount requirement, AIS offered 300 gallons per min and an external mounted pump. AIS also failed to meet 60' pump height requirement they offered 44' as well as the specification required front hose reel rotation of 270°. AIS offered 180°.

The department rejects 2nd lowest bid from AIS F-15 \$427,840.00 it failed to meet specifications debris body pumps 450 gallons per min internal mount requirement, AIS offered 300 gallons per min and an external mounted pump. AIS also failed to meet 60' pump height requirement they offered 44' as w it failed to meet specifications debris body pumps 450 gallons per min internal mount requirement, AIS offered 300 gallons per min and an external mounted pump. AIS also failed to meet 60' pump height requirement they offered 44' as well as the specification required front hose reel rotation of 270°. AIS offered 180°.ell as the specification required front hose reel rotation of 270°. AIS offered 180°.

The department accepts third lowest bid from Jack Doheny \$460,674.93, it meet specification as required.

The department rejects 4th lowest bid from North River \$465,904.00 it failed to meet specification required 15 cubic yard debris body North River offered 12 cubic yards.

The department rejects highest bid from MTECH \$479,000.00 it failed to meet specification required 15 year warranty of debris body - MTECH offered 10 years.

Fleet Manager 