

FY 2019 BUDGET PRELIMINARY OVERVIEW



Budget Preparation Status

- FY 2019 Operating Budget
 - Public Hearing Notice Published
 - BOWC Meeting January 17th 2018
 - Approval of Operating Budget February 21st
- 5 Year Capital Improvement Plan (CIP)
 - Not Finalized
 - Approval of CIP March 21st
- FY 2018 Operating Budget
 - Need to Amend and Restate for Contractual Basis of Accounting





Budget Structural Changes

- FY19 Budget Prepared on Contractual Basis of Accounting
- Restructuring and Organization Chart Changes
 - New BOWC Appropriation
 - New Stormwater Drainage Appropriation
 - New Billing & Collections Cost Center
- Shared Services Budgeted within Cost Centers
- \$5 Million Contingency in Sewer Budget
- Utilities Consolidated Under Facilities



Salaries and Benefits

- No Wage Increases Reflected
- All Unfilled Positions Budgeted at Minimum
- 10% Turn-Over Savings
 - Customer Service (12FTEs)
 - Field Service (21 FTEs)
- Employee Benefits Increased from 36.14% to 43.53%



GLWA Relationship and Status

- Wholesale Charges Estimated to Increase 2%
- Water Units of Services Adjustment \$2 Million
- Sewer Phase in Year 2 (\$5.3 Million Reduction)
- Shared Service Revenue and Expense Decreased
- Debt Allocation Negotiations Finalized



Revenue and Usage

- Mcf Usage Assumes 2% Less than FY2018 (Budget to Budget)
- Assumed Water Rate Increase 6%
- Assumed Sewer Rate Increase 2%
- New Residential Impervious Acreage Billing
 - \$30 Million Revenue Increase
- Bad Debt Calculation
 - Customer Class
 - Residential Acreage Billing



Contract Changes

| • | Compliance Services | \$1.0 M |
|---|---------------------|---------|
| | . . | |

| • | Public | Relation a | nd Media | | \$1.0 | M (|
|---|---------------|------------|----------|----|-------|-----|
| | | | | TX | 7 | |

| • | Wayne | Metro | Community | Action Agency | \$1.8 M |
|---|-------|-------|-----------|----------------------|---------|
|---|-------|-------|-----------|----------------------|---------|

Preliminary Sources and Uses of Funds Water Operating Fund

| | Restated Budget 2018 | Estimated Requirements 2019 | Increase (Decrease) | % Change |
|------------------------------------|----------------------------|-----------------------------------|------------------------|----------|
| Estimated Revenues | | | | |
| Gross Retail Sales | \$ 99,994,000 | \$ 103,380,100 | \$ 3,386,100 | 3.4% |
| Less: Bad Debt Expense | (10,789,000) | (11,040,000) | (251,000) | 2.3% |
| Net Retail Sales | 89,205,000 | 92,340,100 | 3,135,100 | 3.5% |
| Capital Lease Receipts | 22,500,000 | 22,500,000 | = | 0.0% |
| Ownership Equity Credit | 20,700,000 | 20,700,000 | = | 0.0% |
| Shared Service Revenue | 3,026,000 | 1,677,000 | (1,349,000) | -44.6% |
| Other Revenue | 4,750,000 | 3,000,000 | (1,750,000) | -36.8% |
| Total Estimated Water Revenue | 140,181,000 | 140,217,100 | 36,100 | 0.0% |
| Revenue Requirement | | | | |
| Operating Requirement | | | | |
| O&M Budget | 35,060,000 | 34,307,200 | (752,800) | -2.1% |
| Operating Pension | 4,272,000 | 4,272,000 | , | 0.0% |
| Shared Services | 3,170,000 | 4,236,000 | 1,066,000 | 33.6% |
| WRAP Requirement | 1,028,000 | 413,500 | (614,500) | -59.8% |
| Wholesale Charges | 35,831,000 | 38,561,600 | 2,730,600 | 7.6% |
| Total Operating | 79,361,000 | 81,790,300 | 2,429,300 | 3.1% |
| Non-Operating Requirements | | | | |
| Obligation to GLWA | 34,314,000 | 34,443,000 | 129,000 | 0.4% |
| DWSD Debt Service | 2,600,000 | 3,296,000 | 696,000 | 26.8% |
| Non-Operating Pension | 4,422,000 | 4,427,400 | 5,400 | 0.1% |
| Extraordinary Repair & Replacement | 52,000 | - | (52,000) | -100.0% |
| Budget Stabilization | (2,081,000) | = | 2,081,000 | -100.0% |
| Transfer to I&E | 21,513,000 | 19,204,000 | (2,309,000) | -10.7% |
| Total Non-Operating | 60,820,000 | 61,370,400 | 550,400 | 0.9% |
| Total Revenue Requirement | 140,181,000 | 143,160,700 | 2,979,700 | 2.1% |
| Balance Available (Short) | \$ - | \$ (2,943,600) | \$ (2,943,600) | N/A |



Preliminary Sources and Uses of Funds Sewer Operating Fund

| | Restated Budget 2018 | Estimated Requirements 2019 | Increase (Decrease) | % Change |
|--|---|-----------------------------------|---|----------|
| Estimated Revenues | | | | |
| Gross Retail Sales | \$ 279,161,000 | \$ 315,615,500 | \$ 36,454,500 | 13.1% |
| Less: Bad Debt Expense | (22,269,000) | (46,327,000) | (24,058,000) | 108.0% |
| Net Retail Sales | 256,892,000 | 269,288,500 | 12,396,500 | 4.8% |
| Capital Lease Receipts | 27,500,000 | 27,500,000 | | 0.0% |
| Ownership Equity Credit | 5,516,000 | 5,516,000 | | 0.0% |
| Shared Service Revenue | 4,539,000 | 2,516,000 | (2,023,000) | -44.6% |
| Other Revenue | 5,000,000 | 4,800,000 | (200,000) | -4.0% |
| Total Estimated Sewer Revenue | 299,447,000 | 309,620,500 | 10,173,500 | 3.4% |
| Revenue Requirement Operating Requirement | | | | |
| O&M Budget | 55,002,000 | 58,382,400 | 3,380,400 | 6.1% |
| Operating Pension | 2,856,000 | 2,856,000 | 3,360,400 | 0.0% |
| Shared Services | 4,379,000 | 5,979,000 | 1,600,000 | 36.5% |
| WRAP Requirement | 1,998,000 | 1,262,500 | (735,500) | -36.8% |
| Wholesale Charges | 184,485,000 | 182,764,000 | (1,721,000) | -0.9% |
| Total Operating | 248,720,000 | 251,243,900 | 2,523,900 | 1.0% |
| Non-Operating Requirements | *************************************** | | , | |
| Obligation to GLWA | 27,393,000 | 26,784,000 | (609,000) | -2.2% |
| DWSD Debt Service | | - | - | N/A |
| Non-Operating Pension | 3,067,000 | 3,066,800 | (200) | 0.0% |
| Extraordinary Repair & Replacement | 414,000 | 364,700 | (49,300) | -11.9% |
| Budget Stabilization | (2,299,000) | 661,100 | 2,960,100 | -128.8% |
| Transfer to I&E | 22,152,000 | 27,500,000 | 5,348,000 | 24.1% |
| Total Non-Operating | 50,727,000 | 58,376,600 | 7,649,600 | 15.1% |
| | 299,447,000 | 309,620,500 | 10,173,500 | 3.4% |
| Balance Available (Short) | \$ - | \$ - | \$ - | N/A |



DRAFT Operating Budget for Fiscal 2019 Detroit Water and Sewerage Department

| | Water 2018 | Water 2019 | Increase (Decrease) | Sewer 2018 | Sewer 2019 | Increase (Decrease) | Combined 2018 | Combined 2019 | Increase (Decrease) | |
|---|---------------|-------------------------|--------------------------|-------------------------|-------------------------|------------------------|-------------------------|------------------|------------------------|----------------|
| APPROPRIATION SUMMARY Administration and BOWC | | | | | | 20 59 | | | | |
| Salaries/Wages | \$ 951,200 | \$ 1,201,900 | \$ 250,700 | \$ 1,426,700 | \$ 1,802,900 | \$ 376,200 | \$ 2,377,900 | \$ 3,004,800 | ć cac 000 | |
| Employee Benefits (Fringes) | 343,800 | 516,800 | 173,000 | 515,600 | 775,200 | 259,600 | \$ 2,377,900 859,400 | | | |
| Pension Reimbursement - Operating | 4,300,000 | 4,272,000 | (28,000) | 2,900,000 | 2,856,000 | | | | 432,600 | |
| Professional & Contractual Services | 404,900 | 1,160,100 | 755,200 | 607,400 | 1,740,100 | (44,000) | 7,200,000 | | (72,000) | |
| Shared Services Expense | 404,300 | 260,000 | 260,000 | 607,400 | | 1,132,700 | 1,012,300 | | 1,887,900 | |
| Supplies & Other | 719,400 | 1,559,000 | 839,600 | | 165,000 | 165,000 | | 425,000 | 425,000 | |
| Supplies a other | 6,719,300 | 8,969,800 | 2,250,500 | 1,077,600 6,527,300 | 2,338,500 9,677,700 | 1,260,900 | 1,797,000 | | 2,100,500 | |
| Operations | - 0,723,500 | 0,505,000 | 2,230,300 | 0,321,300 | 9,077,700 | 3,150,400 | 13,246,600 | 18,647,500 | 5,400,900 | • |
| Salaries/Wages | 6,016,600 | 6,087,600 | 71,000 | 9,025,000 | 9,131,500 | 106,500 | 15,041,600 | 15,219,100 | 177,500 | |
| Employee Benefits (Fringes) | 2,134,600 | 2,581,900 | 447,300 | 3,202,000 | 3,872,900 | 670,900 | | | | |
| Professional & Contractual Services | 4,043,100 | 2,367,700 | (1,675,400) | 13,202,600 | 3,345,300 | | 5,336,600 | 6,454,800 | 1,118,200 | |
| Shared Services Expense | -,0-3,100 | 400,000 | 400,000 | 13,202,600 | 600,000 | (9,857,300) | 17,245,700 | 5,713,000 | (11,532,700) | |
| Supplies & Other | 2,654,500 | | | 2 425 400 | | 600,000 | | 1,000,000 | 1,000,000 | |
| Utilities | 1,965,500 | 3,126,300 | 471,800 | 3,125,400 | 3,312,200 | 186,800 | 5,779,900 | 6,438,500 | 658,600 | |
| Sulfice. | 16,814,300 | 1,025,900 15,589,400 | (939,600) (1,224,900) | 2,948,200 31,503,200 | 1,538,900 21,800,800 | (1,409,300) | 4,913,700 | 2,564,800 | (2,348,900) | • |
| Legal, Technology and Compliance | 10,614,300 | 13,383,400 | (1,224,500) | 31,503,200 | 21,800,800 | (9,702,400) | 48,317,500 | 37,390,200 | (10,927,300) | • |
| Salaries/Wages | 944,700 | 1,078,700 | 134,000 | 1,417,000 | 1,618,100 | 201,100 | 2,361,700 | 2,696,800 | 335,100 | |
| Employee Benefits (Fringes) | 341,400 | 469,600 | 128,200 | 512,100 | 704,400 | 192,300 | 853,500 | | 320,500 | |
| Professional & Contractual Services | 2,326,100 | 1,378,400 | (947,700) | 3,739,100 | 2,067,600 | | | 1,174,000 | | |
| Shared Services Expense | 2,020,200 | 2,952,000 | 2,952,000 | 3,733,100 | | (1,671,500) | 6,065,200 | 3,446,000 | (2,619,200) | |
| Supplies & Other | 1,224,000 | 1,390,100 | 166,100 | 1 025 000 | 4,428,000 | 4,428,000 | | 7,380,000 | 7,380,000 | |
| Supplies & other | 4,836,200 | 7,268,800 | 2,432,600 | 1,836,000 7,504,200 | 2,085,200 10,903,300 | 249,200 | 3,060,000 | 3,475,300 | 415,300 | • |
| Finance | 4,050,200 | 7,200,000 | 2,432,000 | 7,304,200 | 10,903,300 | 3,399,100 | 12,340,400 | 18,172,100 | 5,831,700 | *** |
| Salaries/Wages | 1,220,600 | 1,625,300 | 404,700 | 1,830,800 | 2,437,900 | 607,100 | 3,051,400 | 4,063,200 | 1,011,800 | |
| Employee Benefits (Fringes) | 440,700 | 706,300 | 265,600 | 661,100 | 1,059,400 | 398,300 | 1,101,800 | 1,765,700 | 663,900 | |
| Professional & Contractual Services | 1,088,700 | 3,520,500 | 2,431,800 | 1,633,100 | 5,280,800 | 3,647,700 | 2,721,800 | 8,801,300 | 6,079,500 | |
| Shared Services Expense | 3,170,200 | | (3,170,200) | | -,220,000 | 5,047,700 | 3,170,200 | 0,001,300 | (3,170,200) | |
| Supplies & Other | 83,800 | 449,800 | 366,000 | 125,700 | 6,254,400 | 6,128,700 | 209,500 | 6,704,200 | 6,494,700 | |
| | 6,004,000 | 6,301,900 | 297,900 | 4,250,700 | 15,032,500 | 10,781,800 | 10,254,700 | 21,334,400 | 11,079,700 | 22 |
| Customer Service | | | | | | 20)1 02/000 | | 21,334,400 | 11,075,700 | 46 |
| Salaries/Wages | 3,278,100 | 2,652,500 | (625,600) | 4,917,100 | 3,978,700 | (938,400) | 8,195,200 | 6,631,200 | (1,564,000) | |
| Employee Benefits (Fringes) | 1,175,100 | 1,144,100 | (31,000) | 1,762,600 | 1,716,200 | (46,400) | 2,937,700 | 2,860,300 | (77,400) | |
| Professional & Contractual Services | 3,255,300 | 1,014,000 | (2,241,300) | 4,883,000 | 1,521,000 | (3,362,000) | 8,138,300 | 2,535,000 | (5,603,300) | |
| Shared Services Expense | - | | | 2 2 | | - | -,, | 2,000,000 | (5,005,500) | |
| Supplies & Other | 487,200 | 288,100 | (199,100) | 735,300 | 432,100 | (303,200) | 1,222,500 | 720,200 | (502,300) | |
| | 8,195,700 | 5,098,700 | (3,097,000) | 12,298,000 | 7,648,000 | (4,650,000) | 20,493,700 | 12,746,700 | (7,747,000) | |
| Stormwater Drainage | -3: | 22000 | | St. 186-150 | | | | | 1.7 1.000 | |
| Salaries/Wages | - | 2 | - | | 841,200 | 841,200 | 2.0 | 841,200 | 841,200 | |
| Employee Benefits (Fringes) | · ** | | - | | 364,400 | 364,400 | | 364,400 | 364,400 | |
| Professional & Contractual Services | (#) | * | | - | 1,730,000 | 1,730,000 | | 1,730,000 | 1,730,000 | |
| Supplies & Other | 7729 | 2 | | 100 | 82,000 | 81,900 | 100 | 82,000 | 81,900 | |
| Utilities | | | - | 1,334,500 | 400,000 | (934,500) | 1,334,500 | 400,000 | (934,500) | |
| | | <u> </u> | | 1,334,600 | 3,417,600 | 2,083,000 | 1,334,600 | 3,417,600 | 2,083,000 | |
| Shared Services Expense | | | | | | | | | | |
| Shared Services Expense | | | - | 4,378,600 | | (4,378,600) | 4,378,600 | | (4,378,600) | |
| CIVIL C | | | | 4,378,600 | - | (4,378,600) | 4,378,600 | | (4,378,600) | |
| GLWA Charges | | | | | | | | | | |
| GLWA Charges | 35,830,600 | 38,561,600 | 2,731,000 | 184,485,200 | 182,763,500 | (1,721,700) | 220,315,800 | 221,325,100 | 1,009,300 | |
| Rounding and Other Adjustments | 960,900 | 100 | (960,800) | (3,561,800) | 500 | 3,562,300 | (2,600,900) | 600 | 2,601,500 | |
| Total Operating Budget | \$ 79,361,000 | 81,790,300 | \$ 2,429,300 | \$ 248,720,000 | \$ 251,243,900 | \$ 2,523,900 | \$ 328,081,000 | \$ 333,034,200 | \$ 4,953,200 | oitmi.gov/dwsd |