

**Agenda of March 21, 2018**  
**Item No. 18-0048**  
**DWSD Contract No. 3003609**  
**Amount: \$586,200.00**

**TO:** The Honorable  
Board of Water Commissioners  
City of Detroit, Michigan

**FROM:** Gary Brown, Director  
Water and Sewerage Department

**RE:** To advise the BOWC of the emergency purchase of four new Caterpillar Model: 430F2 Backhoe Loaders.

#### **JUSTIFICATION**

The purpose of this contract is to purchase four new Caterpillar Model: 430F2 HRC Backhoe Loaders as per quote # 122048-01 (dated 01/20/2016) according to MI Deal contract # 071B1300092

#### **BACKGROUND**

This contract was created by a City of Detroit buyer and never reached the vendor. DWSD has reached out to the vendor, and they have agreed to honor the original pricing.

#### **PROCUREMENT METHOD**

MI Deal Contract # 071B1300092 priced these items at \$146,550 each, which is a 30% discount from the manufacturer's suggested list/retail price. We will be taking advantage of this pre-negotiated State of Michigan pricing.

#### **CONTRACT OBJECTIVE**

The objective of this contract is to ensure DWSD Field Operations teams have the necessary equipment to provide service to our customers. These units will be maintained by the DWSD Fleet group.

The contract will be funded through Operations and Maintenance (O&M)  
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