

**Marian King-Bell - Fwd: RE: GLWA 2018 Water and Sewer Refunding and New Money Transaction**

---

**From:** Gary Brown  
**To:** Marian King-Bell  
**Date:** 9/18/2018 10:12 AM  
**Subject:** Fwd: RE: GLWA 2018 Water and Sewer Refunding and New Money Transaction  
**Attachments:** Brown, Gary.vcf

---

Gary Brown  
Director  
Detroit Water and Sewerage Department  
City of Detroit  
[313-224-4701](tel:313-224-4701)  
[browngary@detroitmi.gov](mailto:browngary@detroitmi.gov)

>>> Nicolette Bateson <[Nicolette.Bateson@glwater.org](mailto:Nicolette.Bateson@glwater.org)> 9/18/2018 9:56 AM >>>  
Yes! Michelle will send this morning – it will come to this Board before going public.

**Nicolette N. Bateson, CPA**  
**Chief Financial Officer/Treasurer**  
Great Lakes Water Authority • 735 Randolph • Detroit, MI 48226  
P: [313.964.9225](tel:313.964.9225)  
C: [313.999.4149](tel:313.999.4149)  
F: [313.964.9219](tel:313.964.9219)  
E: [Nicolette.Bateson@glwater.org](mailto:Nicolette.Bateson@glwater.org)  
General Information: 844.455.GLWA(4592)



**From:** Gary Brown <[browngary@detroitmi.gov](mailto:browngary@detroitmi.gov)>  
**Sent:** Tuesday, September 18, 2018 9:54 AM  
**To:** Nicolette Bateson <[Nicolette.Bateson@glwater.org](mailto:Nicolette.Bateson@glwater.org)>  
**Cc:** Freman Hendrix <[fremanhendrix@comcast.net](mailto:fremanhendrix@comcast.net)>; Bill Wolfson <[Bill.Wolfson@glwater.org](mailto:Bill.Wolfson@glwater.org)>; Jonathan Wheatley <[Jonathan.Wheatley@glwater.org](mailto:Jonathan.Wheatley@glwater.org)>; Michelle Zdrodowski <[michelle.zdrodowski@glwater.org](mailto:michelle.zdrodowski@glwater.org)>; Phyllis Walsh <[Phyllis.Walsh@glwater.org](mailto:Phyllis.Walsh@glwater.org)>; Randal Brown <[randal.brown@glwater.org](mailto:randal.brown@glwater.org)>; Sue McCormick <[Sue.McCormick@glwater.org](mailto:Sue.McCormick@glwater.org)>; Brian Baker <[brian.baker@macombgov.org](mailto:brian.baker@macombgov.org)>; Craig Hupy <[cahupy@me.com](mailto:cahupy@me.com)>; Abe Munfakh <[Abe@munfakh.com](mailto:Abe@munfakh.com)>; Robert Daddow <[daddowr@oakgov.com](mailto:daddowr@oakgov.com)>  
**Subject:** Re: GLWA 2018 Water and Sewer Refunding and New Money Transaction

Is there a press release to follow?

Sent from my iPhone

On Sep 18, 2018, at 9:50 AM, Nicolette Bateson <[Nicolette.Bateson@glwater.org](mailto:Nicolette.Bateson@glwater.org)> wrote:

Good Morning Directors!

Great news on our transaction despite a market that had some interest rate concerns as the day progressed yesterday.

Three key outcomes:

1. Water Refunding ***cashflow savings of \$30.9*** million over the remaining life of the bonds (\$24.9 million in net present value savings or 13.9%)
2. Sewer Refunding ***cashflow savings of \$54.0*** million over the remaining life of the bonds (\$34.5 million in net present value savings or 16.6%)
3. New Debt for DWSD improvements with a ***par amount of \$80 million issued at a premium resulting in \$91 million in targeted cash available for projects***

Given the competition with a \$1.6 billion Texas Water Development Board deal this week, the team began a retail order period on Friday. This was very successful, which placed GLWA in a good position as we started the day on Monday to expand the order period to institutional investors.

By any measure these results are outstanding. The increase in bond ratings certainly made a difference, which was most evident with early orders on the water refunding bonds which are AA-.

Attached is a presentation that was provided to DWSD (they have a Board meeting tonight) related to the new debt for DWSD improvements. A complete report of the entire transaction will be presented at the Audit Committee this Friday for review and discussion. The same presentation materials will be presented to the full Board next week with a condensed discussion.

Michelle will be following up with you shortly with a press release that will be issued today.

Regards,

Nickie

**Nicolette N. Bateson, CPA**  
**Chief Financial Officer/Treasurer**

Great Lakes Water Authority • 735 Randolph • Detroit, MI 48226

P: [313.964.9225](tel:313.964.9225)

C: [313.999.4149](tel:313.999.4149)

F: [313.964.9219](tel:313.964.9219)

E: [Nicolette.Bateson@glwater.org](mailto:Nicolette.Bateson@glwater.org)

General Information: 844.455.GLWA(4592)

<[image001.jpg](#)> <[image002.jpg](#)> <[image003.jpg](#)>

<[image004.jpg](#)>

<GLWA Series 2018A Sewer Pricing Summary.pdf>