

Business As Usual (1 year ago)

Channel	Number	Cost	Extended cost
Web	50,000	\$ 0.40	\$ 20,000.00
ivr	16,000	\$ 0.40	\$ 6,400.00
POS	15,000		\$ -
Kiosk (1)	300	\$ 0.40	\$ 120.00
LockBox			\$ -
		Monthly	\$ 26,520.00
		Annual	\$ 318,240.00

Annual Kiosk Fee (1)	\$	36,000.00
Annual Transaction Fees	\$	318,240.00
Annual Inovah Support Cost	\$	70,000.00
Annual Invoice Cloud Support Cost	\$	25,000.00
Total Cost of Payment Channels	\$	449,240.00

New Plan with Current Technology (DivDat, Invoice Cloud & Inovah)

Channel	Number	Cost	Extended cost
Web	50,000	\$ 0.40	\$ 20,000.00
ivr	16,000	\$ 0.40	\$ 6,400.00
POS	15,000	\$ -	\$ -
Kiosk (40+)	20,000	\$ 1.80	\$ 36,000.00
LockBox			\$ -
		Monthly	\$ 62,400.00
		Annual	\$ 748,800.00

Annual Kiosk fee (40+) @ 19,000/mo	\$	228,000.00
Annual Transaction Fees	\$	748,800.00
Annual Inovah Support Cost	\$	70,000.00
Annual Invoice Cloud Support Cost	\$	25,000.00
Total Cost of Payment Channels	\$	1,071,800.00

New Plan with Consolidated Technology (DivDat)

Channel	Number	Cost	Extended cost
web	50,000	\$ 0.25	\$ 12,500.00
ivr	16,000	\$ 0.25	\$ 4,000.00
POS	15,000	\$ 0.25	\$ 3,750.00
Kiosk (40+)	20,000	\$ 1.80	\$ 36,000.00
LockBox Monthly Cost		\$ 2,000.00	\$ 2,000.00
		Monthly	\$ 58,250.00
		Annual	\$ 699,000.00

Annual Kiosk fee (40+) @ 12,000/mo	\$	144,000.00
Annual Transaction Fees	\$	699,000.00
Annual Inovah Reduction	\$	(70,000.00)
Annual Invoice Cloud Reduction	\$	(25,000.00)
Total Cost of Payment Channels	\$	748,000.00

Annual Operating Reduction \$ (323,800.00)

Percent Savings 30%