



NOVEMBER 2020 REVIEW

FINANCE COMMITTEE

February 3, 2021



Summary Financial Metrics

Month Ended		Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
WATER Retail Receipts (\$ in millions)	Target	\$ 9.2	\$ 9.2	\$ 9.2	\$ 9.1	\$ 9.2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Actual	\$ 8.0	\$ 7.1	\$ 9.0	\$ 9.1	\$ 7.1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Variance	\$ (1.2)	\$ (2.0)	\$ (0.1)	\$ (0.1)	\$ (2.1)							
	Status	● -12.6%	● -22.2%	● -1.5%	● -0.7%	● -22.9%							
WATER Volumes (Mcf)	Target	258,260	276,560	277,460	233,030	222,270	208,140	211,100	215,770	214,830	213,270	202,900	225,210
	Actual	248,085	265,796	250,308	218,840	197,362	-	-	-	-	-	-	-
	Variance	(10,175)	(10,764)	(27,152)	(14,190)	(24,908)							
	Status	● -3.9%	● -3.9%	● -9.8%	● -6.1%	● -11.2%							
WATER 5/8" Equivalent Meters	Target	290,581	290,581	290,581	290,581	290,581	290,581	290,581	290,581	290,581	290,581	290,581	290,581
	Actual	295,675	296,709	296,847	297,970	298,932	-	-	-	-	-	-	-
	Variance	5,094	6,128	6,266	7,389	8,351							
	Status	● 1.8%	● 2.1%	● 2.2%	● 2.5%	● 2.9%							
WATER 6" Equivalent Firelines	Target	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658
	Actual	1,653	1,656	1,658	1,663	1,662	-	-	-	-	-	-	-
	Variance	(5)	(2)	-	5	4							
	Status	● -0.3%	● -0.1%	● 0.0%	● 0.3%	● 0.2%							
WATER Current Month Collection Rate	Target	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%
	Actual	97.7%	77.9%	87.5%	92.9%	132.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Variance	4.7%	-15.1%	-5.5%	-0.1%	39.3%							
	Status	● 5.1%	● -16.2%	● -5.9%	● -0.1%	● 42.3%							
WATER 3-Month Rolling Average Collection Rate	Target	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%	93.0%
	Actual	105.1%	95.5%	87.3%	86.2%	103.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Variance	12.1%	2.5%	-5.7%	-6.8%	10.3%							
	Status	● 13.0%	● 2.7%	● -6.1%	● -7.3%	● 11.0%							



Summary Financial Metrics

Month Ended		Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Dec-20	Dec-20	Dec-20	Dec-20	Dec-20	Dec-20
SEWER Retail Receipts (\$ in millions)	Target	\$ 25.0	\$ 25.0	\$ 25.0	\$ 24.9	\$ 25.0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Actual	\$ 20.7	\$ 22.4	\$ 26.5	\$ 26.7	\$ 28.7	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Variance	\$ (4.3)	\$ (2.6)	\$ 1.5	\$ 1.8	\$ 3.8							
	Status	● -17.3%	● -10.3%	● 6.0%	● 7.3%	● 15.1%							
SEWER Volumes (Mcf)	Target	258,260	276,560	277,460	233,030	222,270	208,140	211,100	215,770	214,830	213,270	202,900	225,210
	Actual	238,679	252,929	240,390	206,880	188,816	-	-	-	-	-	-	-
	Variance	(19,581)	(23,631)	(37,070)	(26,150)	(33,454)							
	Status	● -7.6%	● -8.5%	● -13.4%	● -11.2%	● -15.1%							
SEWER Total Meters	Target	179,200	179,200	179,200	179,200	179,200	179,200	179,200	179,200	179,200	179,200	179,200	179,200
	Actual	183,772	184,278	184,791	185,525	186,478	-	-	-	-	-	-	-
	Variance	4,572	5,078	5,591	6,325	7,278							
	Status	● 2.6%	● 2.8%	● 3.1%	● 3.5%	● 4.1%							
DRAINAGE Billable Impervious Acreage	Target	27,187	27,187	27,187	27,187	27,187	27,187	27,187	27,187	27,187	27,187	27,187	27,187
	Actual	27,307	27,291	27,295	27,291	27,297	-	-	-	-	-	-	-
	Variance	120	104	108	104	110							
	Status	● 0.4%	● 0.4%	● 0.4%	● 0.4%	● 0.4%							
SEWER Current Month Collection Rate	Target	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%
	Actual	80.4%	82.4%	87.4%	91.9%	105.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Variance	-9.6%	-7.6%	-2.6%	1.9%	15.5%							
	Status	● -10.7%	● -8.4%	● -2.9%	● 2.2%	● 17.3%							
SEWER 3-Month Rolling Average Collection Rate	Target	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%
	Actual	88.1%	85.0%	83.6%	87.3%	94.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Variance	-1.9%	-5.0%	-6.4%	-2.7%	4.7%							
	Status	● -2.1%	● -5.5%	● -7.1%	● -3.0%	● 5.2%							

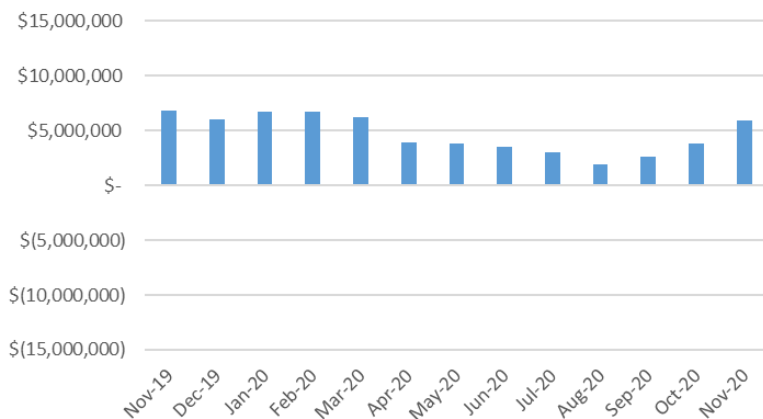


Summary Financial Metrics

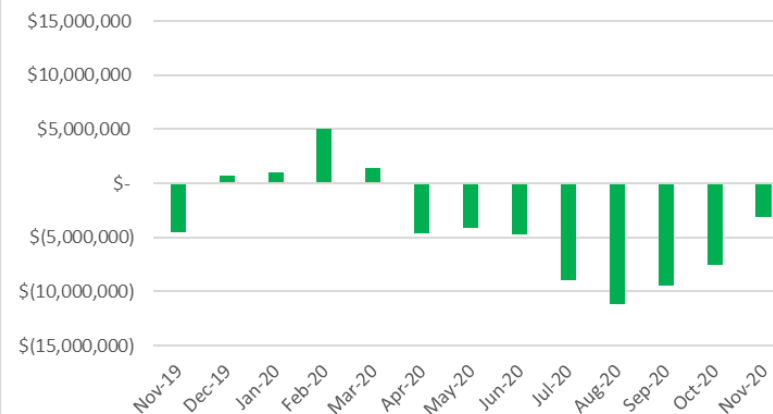
Month Ended		Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
OPERATING CASH Days on Hand	Target	120	120	120	120	120	120	120	120	120	120	120	120
	Actual	154	167	181	183	199	-	-	-	-	-	-	-
	Variance	34	47	61	63	79	(120)	(120)	(120)	(120)	(120)	(120)	(120)
	Status	● 28.0%	● 39.1%	● 50.7%	● 52.2%	● 66.0%							
ACTIVE ACCOUNTS RECEIVABLE Days in Accounts Receivable	Target	145	145	145	145	145	145	145	145	145	145	145	145
	Actual	158	152	157	169	153	-	-	-	-	-	-	-
	Variance	(13)	(7)	(12)	(24)	(8)	145	145	145	145	145	145	145
	Status	● -8.6%	● -4.6%	● -8.6%	● -16.8%	● -5.8%							
ACCOUNTS PAYABLE Weighted Average Days	Target	45	45	45	45	45	45	45	45	45	45	45	45
	Actual	53	62	41	30								
	Variance	(8)	(17)	4	15	45	45	45	45	45	45	45	45
	Status	● -17.8%	● -37.8%	● 8.9%	● 33.0%								
HEADCOUNT FTEs	Target	659	659	659	659	650	650	650	650	650	650	650	650
	Actual	552	541	526	518								
	Vacancies	107	118	133	141	650	650	650	650	650	650	650	650
	Status	● 16.2%	● 17.9%	● 20.2%	● 21.4%								
O&M Spending (\$ 000s)	Target	\$ 8,812	\$ 8,812	\$ 8,812	\$ 8,812	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Actual	\$ 4,378	\$ 5,891	\$ 4,130	\$ 5,766	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Variance	\$ 4,435	\$ 2,921	\$ 4,683	\$ 3,046	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Status	● 50.3%	● 33.1%	● 53.1%	● 34.6%								

Operating Cash

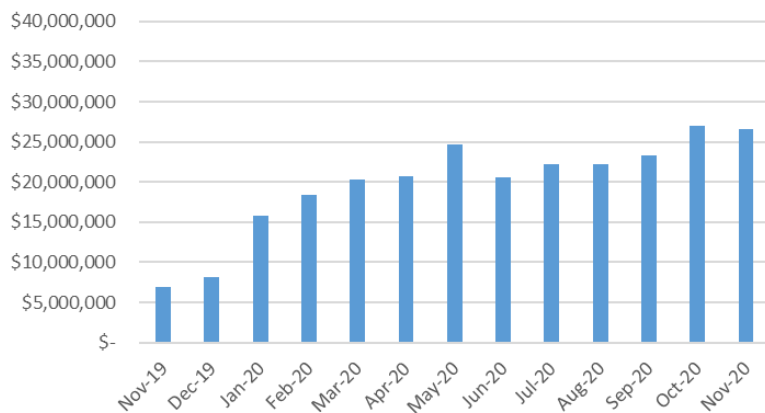
Cash @ GLWA - Water



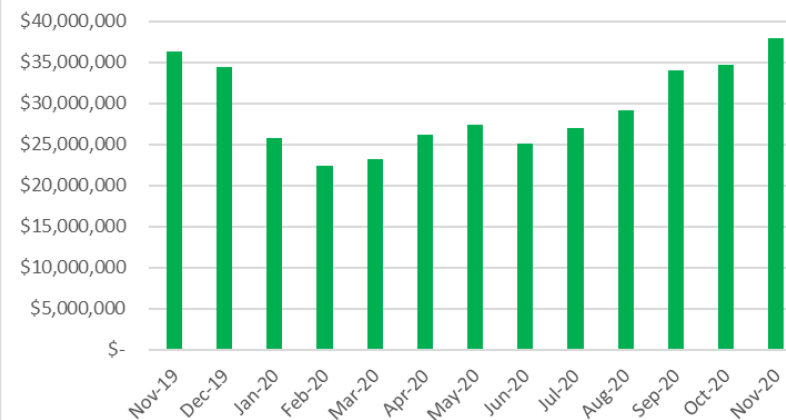
Cash @ GLWA - Sewer



Cash @ DWSD - Water



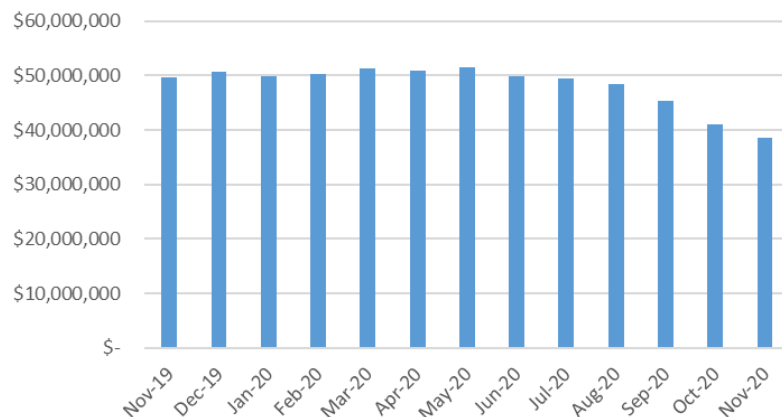
Cash @ DWSD - Sewer



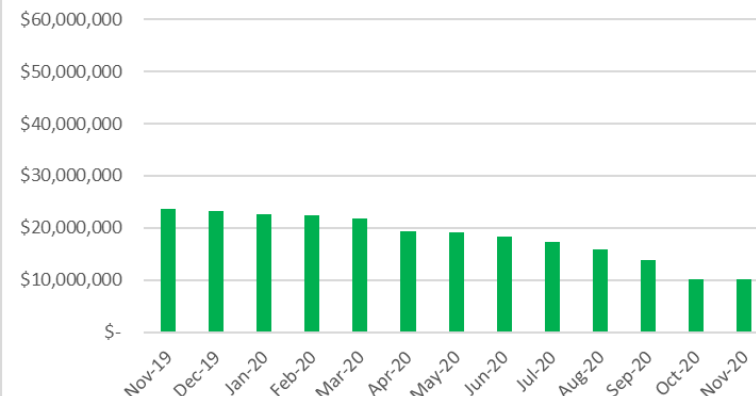


I&E/Construction Cash

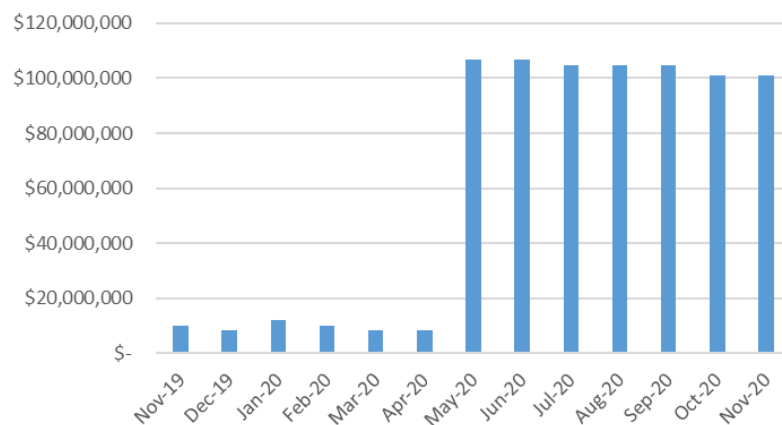
I&E Cash - Water



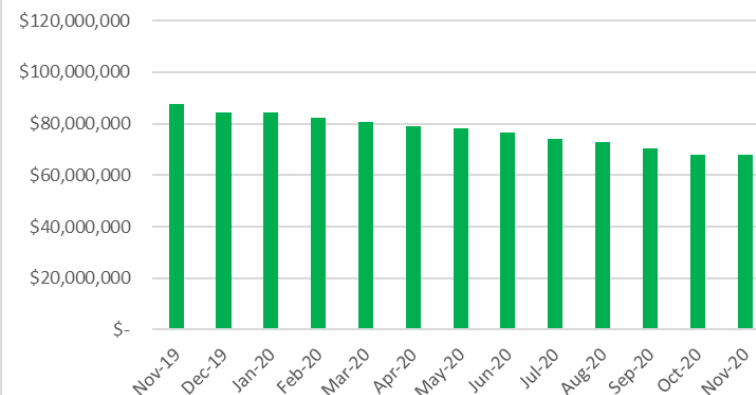
I&E Cash - Sewer



Construction Cash - Water



Construction Cash - Sewer



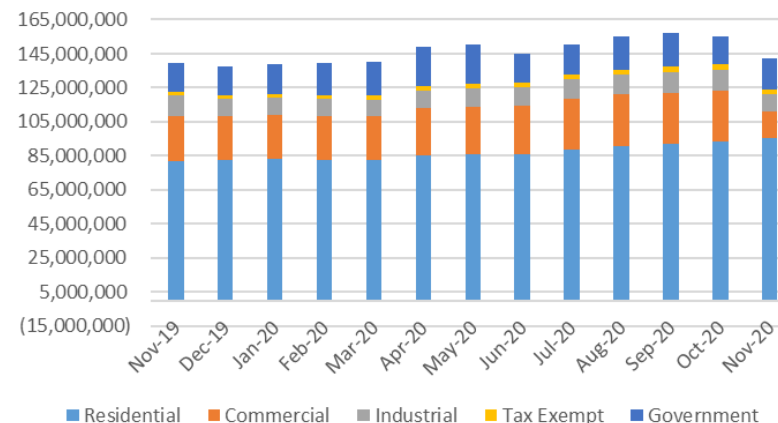


Accounts Receivable

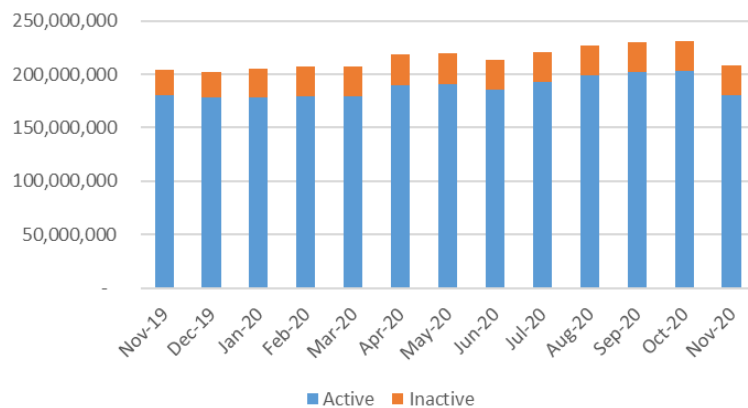
Receivables By Class - Water



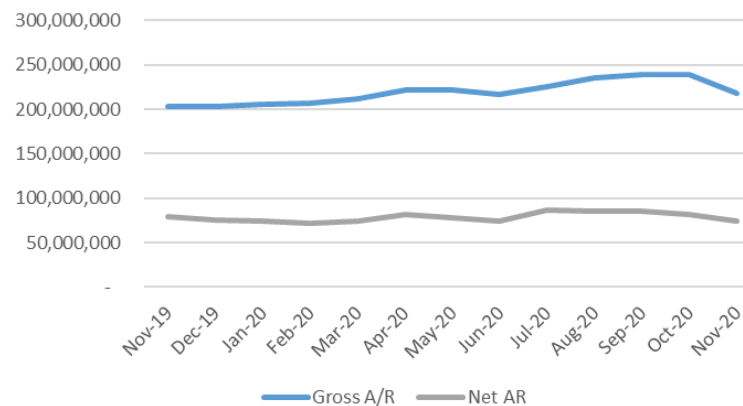
Receivables By Class- Sewer



Receivables - Active vs. Inactive



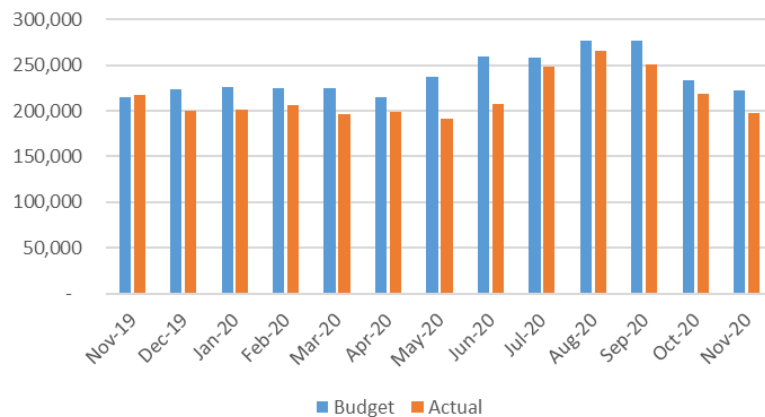
Gross Receivables vs. Net Receivables



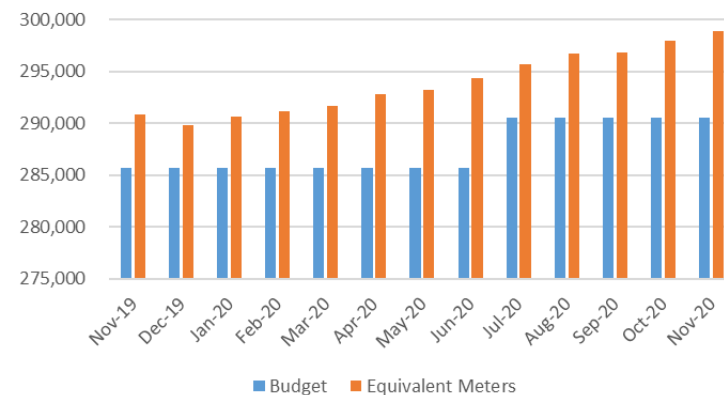


Revenue – Water

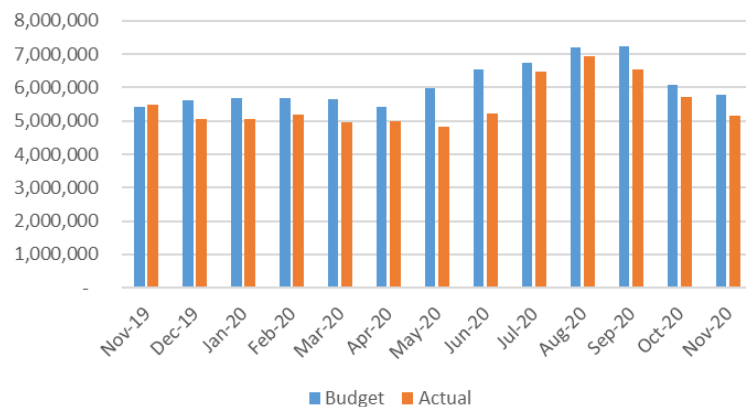
Water Volumes



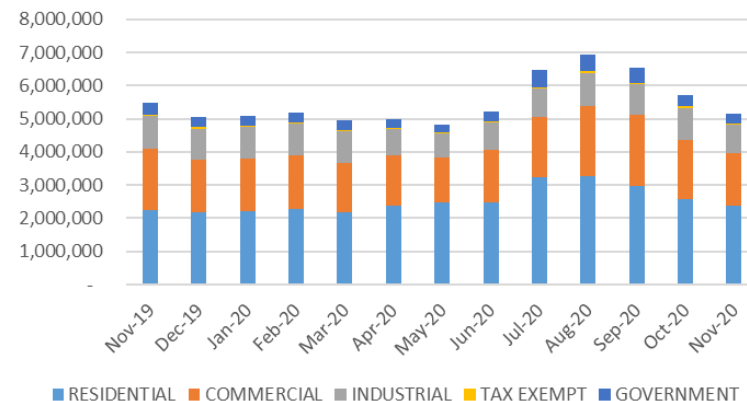
Water Meters



Water Revenue

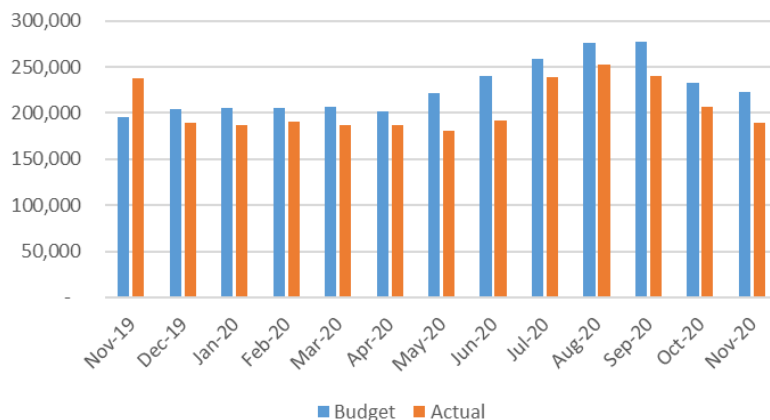


Water Revenue By Class

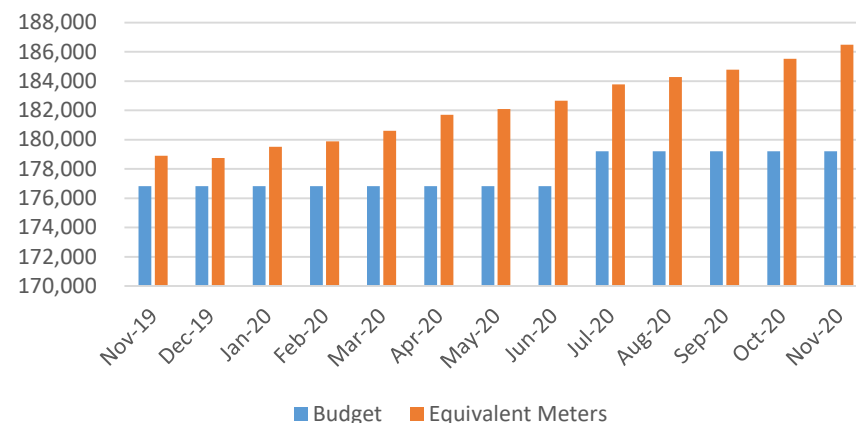


Revenue –Sewer (No Drainage)

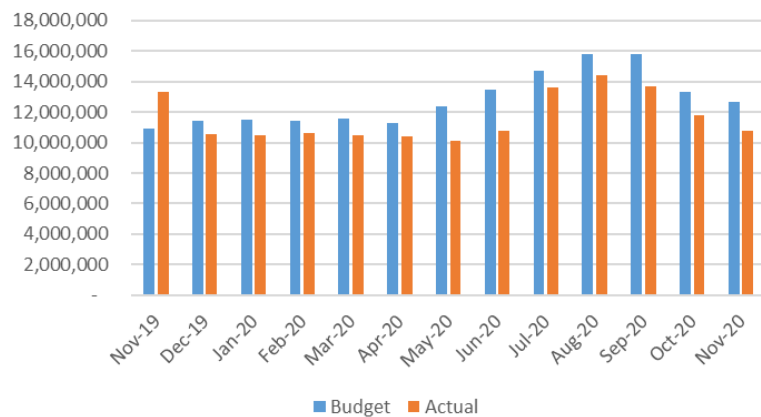
Sewer Volumes



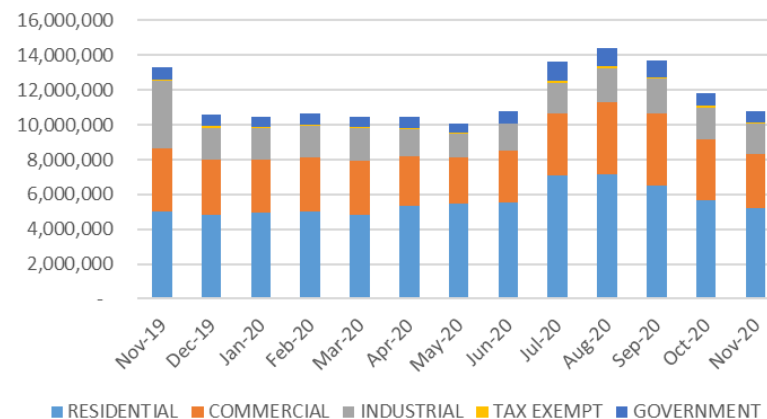
Sewer Meters



Sewer Revenue



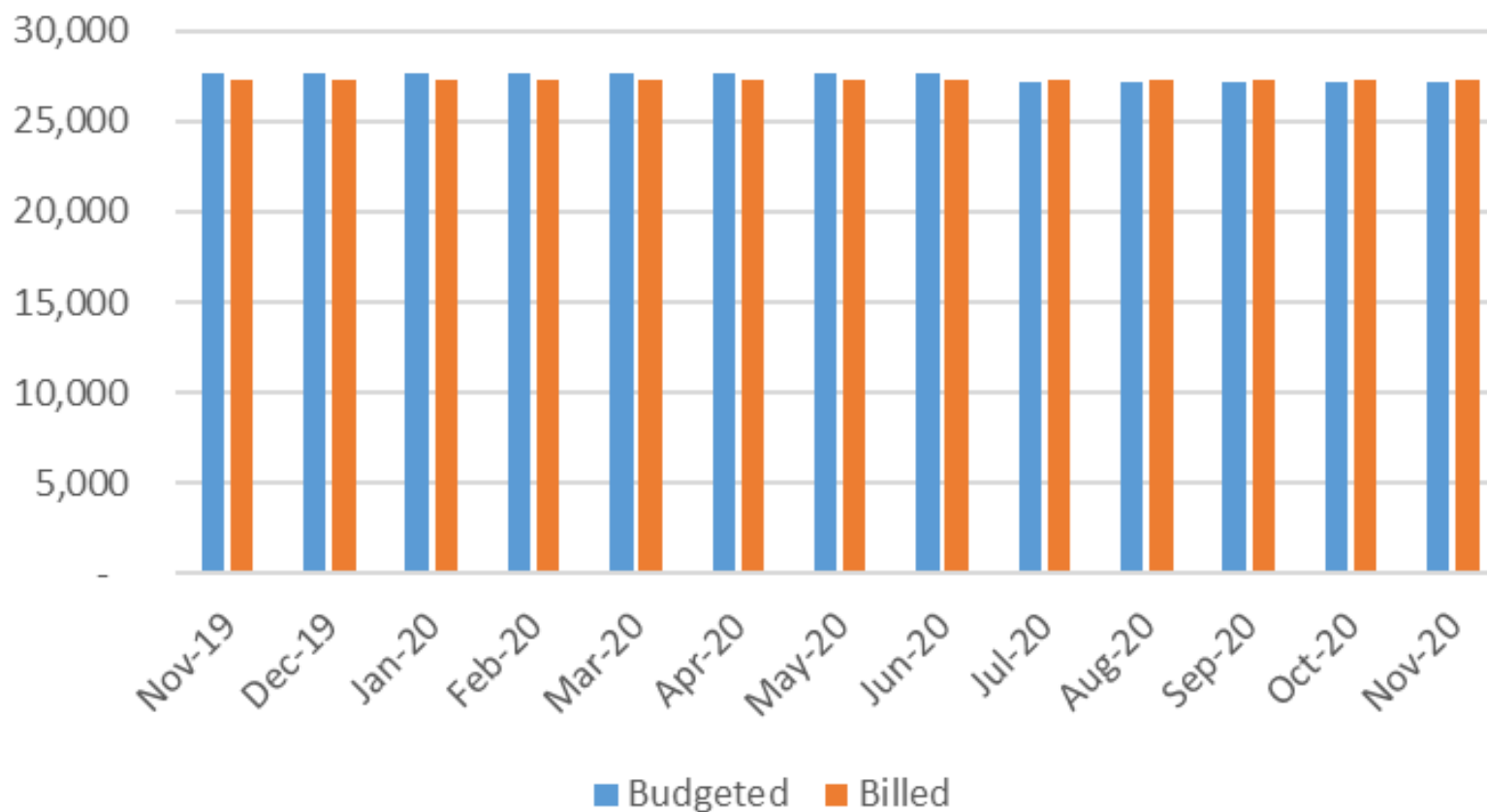
Sewer Revenue By Class





Revenue- Drainage

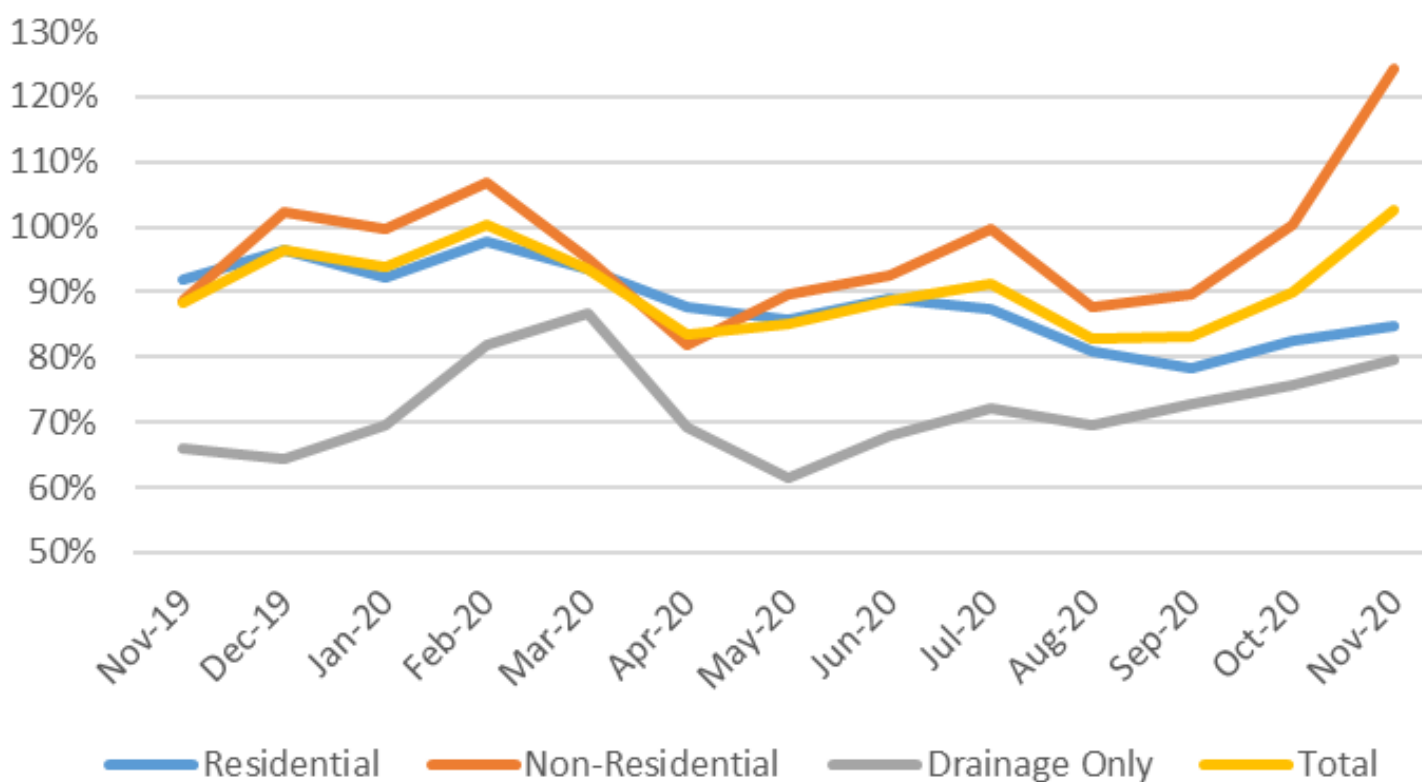
Billable Impervious Acreage





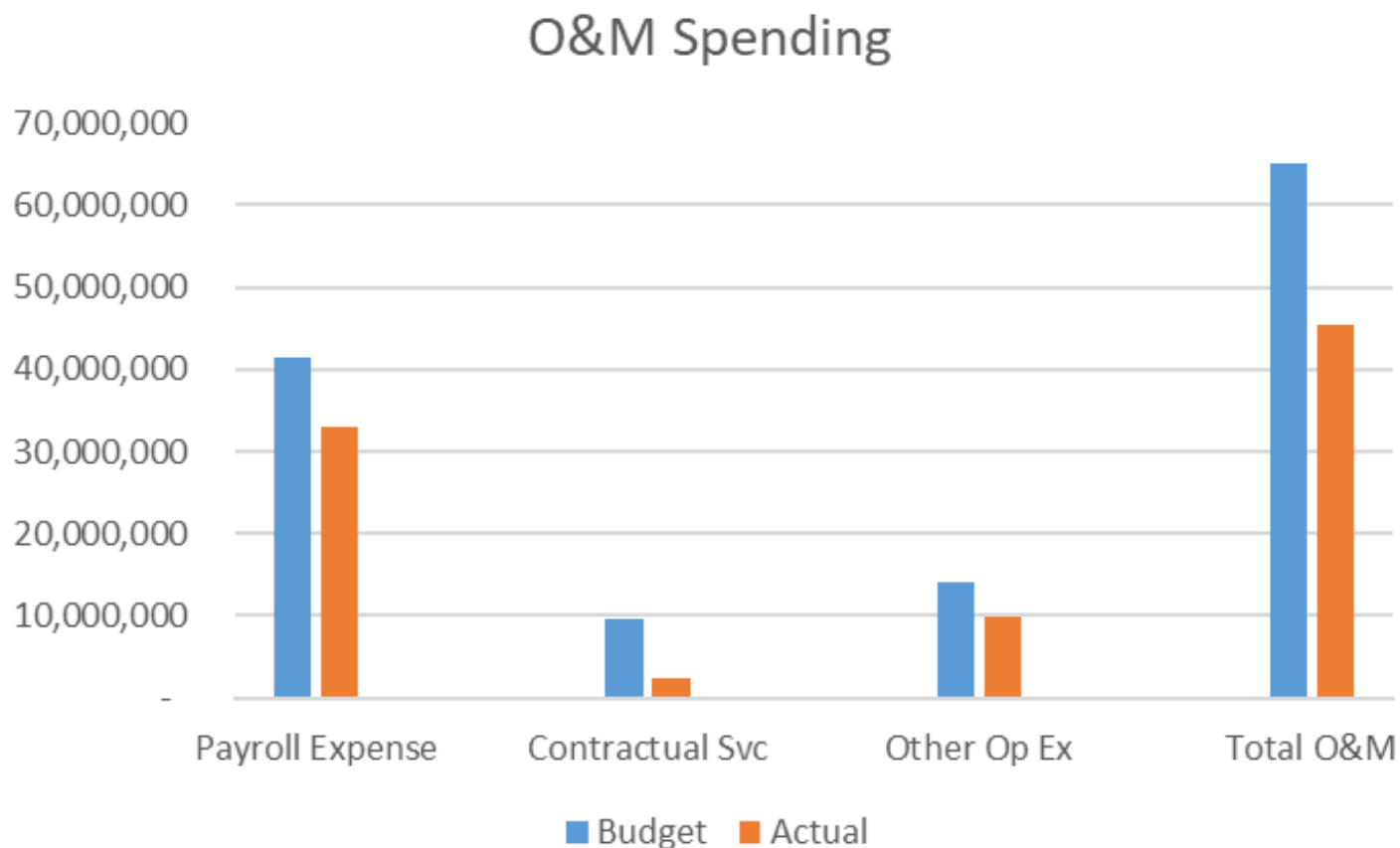
Collections

Collections By Sales Class



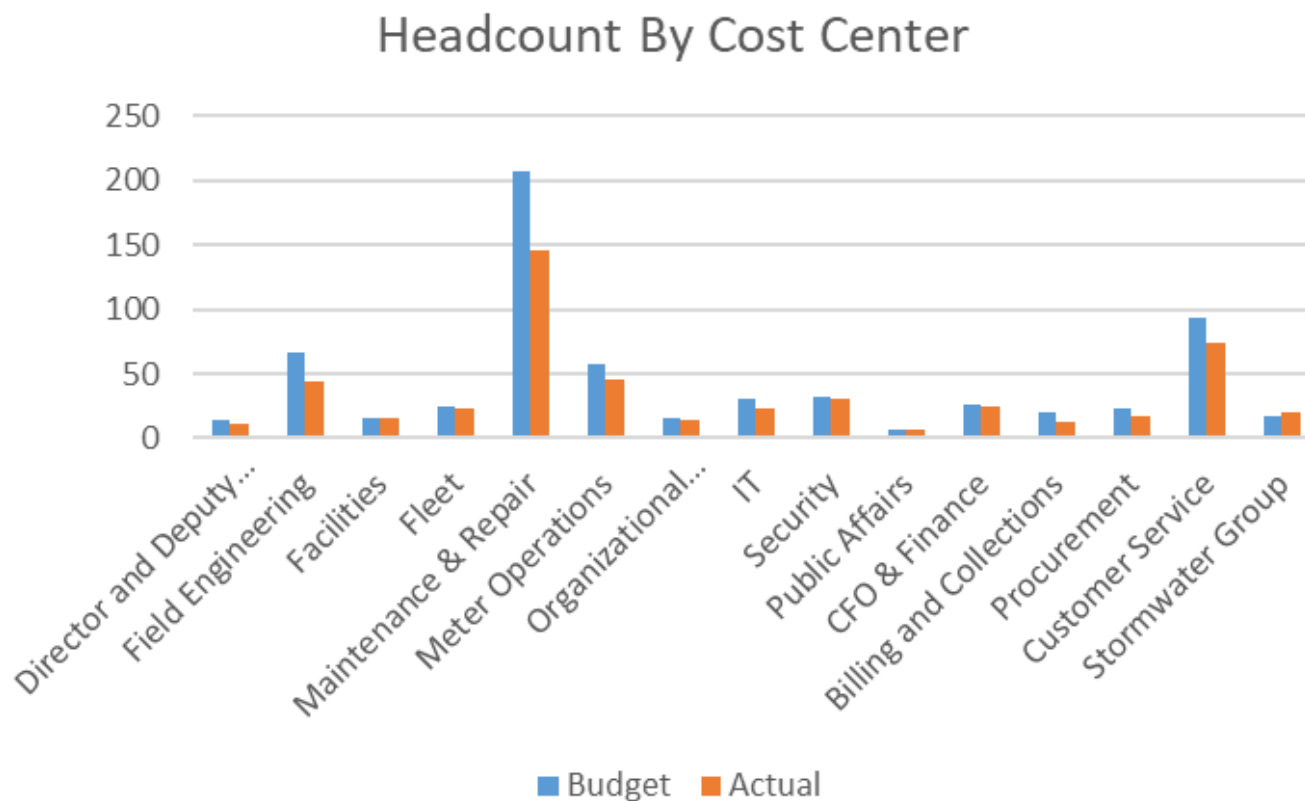


O&M Expense – Year to Date





O&M Expenses - Headcount



Thank You



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