



# Detroit Water and Sewerage Department

735 Randolph Street  
Detroit, Michigan 48226  
(313) 224-4704 Office  
dwsd.legistar.com

## Legislation Details (With Text)

**File #:** 19-00247      **Version:** 1      **Name:**  
**Type:** Contract      **Status:** Passed  
**In control:** Financial Services  
**On agenda:** 9/18/2019      **Final action:** 9/18/2019  
**Title:** The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to approve Contract No. 6002295 for a term of nine months with Corby Energy Services, Inc. to utilize National IPA cooperative contract #R170801 to provide the installation for the upgrade and/or replacement of LED exterior lighting at Central Services Facility (CSF) for a total contract amount not-to-exceed \$114,975; ; and also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.  
**Indexes:** Finance Committee

**Code sections:**

**Attachments:**

Date	Ver.	Action By	Action	Result
9/18/2019	1	Board of Water Commissioners	approved	Pass
9/4/2019	1	Finance Committee	recommended for approval	Pass

The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve Contract No. 6002295 for a term of nine months with Corby Energy Services, Inc. to utilize National IPA cooperative contract #R170801 to provide the installation for the upgrade and/or replacement of LED exterior lighting at Central Services Facility (CSF) for a total contract amount not-to-exceed \$114,975; ; and also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.**

### Agenda of September 18, 2019

**Item No.: 19-00247**

**Contract No: 6002295**

**Contractor: Corby Energy Services Inc.**

**6001 Schooner Drive, Belleville, MI 48111**

**Contract Total Amount: \$114,975**

**Contract Term: 10/1/2019 - 6/30/2020 (9 months)**

**TO:** The Honorable  
Board of Water Commissioners  
City of Detroit, Michigan

**FROM:** Gary Brown, Director  
Water and Sewerage Department

**RE: Proposed DWSD Contract No. 6002295**

## LED exterior lighting at CSF

### MOTION

Upon recommendation of Mamata Burgi, Procurement Manager, the Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve Contract No. 6002295 for a term of nine months with Corby Energy Services, Inc. to utilize National IPA cooperative contract #R170801 to provide the installation for the upgrade and/or replacement of LED exterior lighting at Central Services Facility (CSF) for a total contract amount not-to-exceed \$114,975**; and also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

### BACKGROUND AND JUSTIFICATION

In December 2018, staff at CSF pointed to the need for improved or enhanced outdoor lighting at Central Services Facility (CSF). There are several work locations around the perimeter of CSF that would benefit from improved or enhanced lighting. This capital improvement project is necessary to ensure ongoing safe operations and to improve energy efficiency.

### PROCUREMENT METHOD

The DWSD Procurement Policy allows for participation in cooperative purchasing agreements from other public purchasing consortiums of contracts that were competitively solicited. The National Intergovernmental Purchasing Alliance (National IPA) issued Request for Proposals (RFP) #17-08, which included LED exterior lighting replacement services.

Prior to utilizing a cooperative contract, the DWSD Procurement Policy requires Detroit Based Businesses (DBB) and Detroit Resident Businesses (DRB) be provided an exclusive opportunity to submit a bid that is equal to or less than the price of the cooperative purchase agreement, provided the DBB or DRB will meet or exceed all terms and conditions of the cooperative agreement. To ensure compliance, DWSD Procurement issued an Invitation to Respond (ITR) on June 28, 2019, which required an intent to respond due on July 5, 2019 and yielded four responses. Unfortunately, three of the four companies that submitted bids let their Detroit Based Business (DBB) or Detroit Resident Business (DRB) certifications lapse, and the fourth vendor's bid was higher than the cooperative price. Therefore, no responsive bids were received.

Based on this information, it is recommended that Corby Energy Services be awarded DWSD Contract No. 6002295 for the upgrade and replacement of LED lighting at CSF. Corby Energy Services will perform 100% of the work under this contract.

### SUMMARY

A.	Contract Purchase Agreement No.	6002295
B.	Contractor:	Corby Energy Services, Inc.
C.	Contract Term:	10/1/2019 - 6/30/2020
D.	Contract Amount:	\$114,975

- E. Funding Source: CIP Funds
- F. GL Strings:  
5721-20244-487711-644111-004104-30129-0000-000000 - 70 % Water  
5821-20243-497711-644111-004105-30129-0000-000000 - 30 % Sewer
- G. Projected Fiscal Year (FY) Contract Expenditures:  
FY 20: \$114,975

Proposed Contract No. 6002295 was presented to the BOWC Finance Committee on September 4, 2019. Per the DWSD Procurement Policy, additional approvals are not required.