



# Detroit Water and Sewerage Department

735 Randolph Street  
Detroit, Michigan 48226  
(313) 224-4704 Office  
dwsd.legistar.com

## Legislation Text

---

**File #:** 19-00284, **Version:** 1

---

The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve the purchase of a 3-yard extended cab dump truck in the amount not-to-exceed \$126,591 from Jorgensen Ford Sales, Inc.**, and also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

### **Agenda of October 16, 2019**

**Item No. 19-00284**

**Purchase Order No. 3035959**

**Purchase Amount: \$126,591**

**Delivery: Four weeks from date ordered (approximately 11/16/19)**

**Supplier: Jorgensen Ford Sales, Inc., 8333 Michigan Avenue, Detroit, Michigan 48210**

**TO:** The Honorable, Board of Water Commissioners  
City of Detroit, Michigan

**FROM:** Gary Brown, Director  
Detroit Water and Sewerage Department

**RE: Proposed DWSD Purchase Order No. 3035959**  
**To purchase a 3-yard dump truck from Jorgensen Ford Sales, Inc.**

### **MOTION**

Upon recommendation of Mamata Burgi, Procurement Manager, the Board of Water Commissioners for the City of Detroit, Water and Sewerage Department, authorizes the Director to **approve the purchase of a 3-yard extended cab dump truck in the amount not-to-exceed \$126,591 from Jorgensen Ford Sales, Inc.**, and also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

### **BACKGROUND & JUSTIFICATION**

The DWSD Fleet Department is responsible for the purchase, repairs, maintenance and replacement of all DWSD owned vehicles and equipment. Dump trucks are used to move work equipment and materials from work sites. Fleet is requesting to purchase a 1.5 ton, 3-yard, 4-wheel drive, dump truck with an extended cab per Specification No. DFD4X4WU-SKDT 02/19. The purchase of this dump truck is necessary to maintain a sufficient number of operable vehicles capable of servicing the needs of DWSD.

### **JUSTIFICATION**

DWSD Fleet responsible for the purchase of and maintaining operable and reliable vehicles for several divisions. Purchasing this dump truck will alleviate the shortage and aid in DWSD's daily operations.

**PROCUREMENT METHOD**

The Department Manager's estimate for this contract is \$130,000. The purchase was procured through a Request for Bids (RFB) and advertised on the Michigan Inter-Governmental Trade Network (MITN) website for 28 calendar days. MITN published this opportunity to 230 companies subscribing to the relevant NIGP code(s) and 13 firms downloaded the bid package.

The items requested were Ford brand specific and the minimum qualifications in the RFB are warranty coverage, a business location within a 40-mile radius of DWSD Fleet and operating as an authorized manufacturer sales and service facility or a class "A" license dealer.

The sole bid received is as follows:

<b>BIDDER</b>	<b>BID PRICE</b>	<b>DBB or DRB QUALIFIED</b>	<b>EQUALIZATION CREDIT AMOUNT</b>	<b>EQUALIZED PRICE</b>
Jorgensen Ford Sales, Inc.	\$126,591	DBB / 2%	\$2,531.82	\$124,059.18

Six of the 13 potential bidders are not located within a 40-mile radius of DWSD and did not meet the geographic minimum qualification. A low bid inquiry email was sent to six of the potential bidders located within 40 miles of DWSD. The responses were:

<b>Vendor</b>	<b>Low Bid Inquiry Response</b>	<b>Location</b>
Michigan CAT	Bid product equipment too small to bid.	Brownstown, MI
NBC Truck	Cannot provide equipment.	Roseville, MI
Santoro, Inc.	Will provide the up fitting equipment through Jorgensen Ford.	Detroit, MI
Versalift formerly Canton	Overlooked bid deadline.	Shelby Twp., MI
Bostick Truck	Does not provide this equipment.	Pontiac, MI
Wolverine Truck	Overlooked bid deadline.	Dearborn, MI

Although some of the vendors indicated they missed the bid opportunity, the solicitation was publicly advertised for a period of 23 days. Based on the information above, it is recommended that Jorgensen Ford Sales, Inc., the sole responsive and responsible and responsive bidder, be awarded the contract.

**SUMMARY**

Projected Order Date: October 25, 2019

Projected Delivery Date: Four weeks from date ordered (approximately 11/21/19)

Purchase Amount: \$126,591

Purchase Order No.: 3035959

Funding Source: I&E Funds

GL Strings: 5721-20244-487711-644121-004104-30129-0000-000000 - 50%  
5821-20243-497711-644121-004105-30129-0000-000000 - 50%

This proposed purchase was presented to the Finance Committee on October 2, 2019. Per the DWSD Procurement Policy, no additional approvals are required.