



Detroit Water and Sewerage Department

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Legislation Text

File #: 20-0196, **Version:** 1

The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve Purchase Order No. 3044431 to Secure Door, LLC for the replacement and installation of ten (10) overhead doors at two DWSD facilities for a total amount not-to-exceed \$351,204.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

Agenda of August 19, 2020

Item No.: 20-0196

Purchase Order No: 3044431

Supplier: Secure Door, LLC

Address: 75 Lafayette, Suite 200, Mt. Clemens, MI 48043

Total Contract Amount: \$351,204

Duration: 9/1/20 - 8/31/21

TO: The Honorable
Board of Water Commissioners
City of Detroit, Michigan

FROM: Gary Brown, Director
Water and Sewerage Department

RE: Proposed DWSD Purchase Order No. 3044431
One-time replacement of ten overhead doors at two DWSD facilities
Secure Door, LLC

MOTION

Upon recommendation of Mamata Burgi, Procurement Manager, the Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve Purchase Order No. 3044431 to Secure Door, LLC for the replacement and installation of ten (10) overhead doors at two DWSD facilities for a total amount not-to-exceed \$351,204.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

BACKGROUND / JUSTIFICATION

The Facilities department is responsible for all five (5) Detroit Water and Sewerage Department facilities. The

Central Service Facility has seven overhead doors that need replacement and West Yard has three overhead doors requiring replacement. Over the years, these have become damaged due to vehicular traffic and/or have become inoperable due to their beyond-service-life age.

When doors become inoperable, deliveries need to be re-routed or, depending on the circumstance, turned away completely, which causes delays to operations. When doors are damaged in the open position it leaves the building occupants susceptible to cold temperatures, possible rodent inhabitation and security issues. This overhead door replacement contract will provide for the purchase, removal, purchase, installation, disposal and temporary onsite storage of ten new doors. The manufacturer provides a limited lifetime warranty.

PROCUREMENT METHOD

This was an open, competitively solicited Request for Bid, in conformity with the DWSD's Procurement Policy. RFB 479233 was advertised on the MITN website on May 26, 2020 and closed July 8, 2020. MITN published this opportunity to 190 companies subscribing to the relevant NIGP code(s) and was viewed by 22 companies, which yielded the following 6 bids:

Bidder	Total Bid	Equalization	
Malor & Company	\$24,782	N/A	Nonresponsive
Great Lakes Dock & Door	\$329,000	N/A	Nonresponsive
KVM Door Systems Inc.	\$338,434	N/A	Nonresponsive
Secure Door, LLC	\$351,204	N/A	
McKernan Doors Inc.	\$351,615	N/A	
Allied Building Services dba Allied Eagle	\$445,596	N/A	

All six bidders are located outside of Detroit; therefore, no equalization credits were applied.

The following bids were evaluated and deemed nonresponsive:

- As the apparent low bidder, Malor & Company was evaluated first, but was deemed nonresponsive for failing to provide three project references and did not apply for or obtain approved clearances, as required in the RFB.
- As the next apparent low bidder, Great Lakes Door & Dock was evaluated next but was deemed nonresponsive for failing to complete and submit all required forms and did not apply for or obtain approved clearances, as required in the RFB.
- KVM Door Systems, the third lowest bidder, was evaluated third, but was deemed nonresponsive for failing to apply for or obtain approved clearances, as required in the RFB.

The next and fourth lowest bidder, Secure Door, LLC, was evaluated next. Secure Door's bid contained all required forms, requested information and approved clearances. Secure Door LLC was deemed responsive and responsible.

Based on the information above, it is recommended the contract be awarded to the lowest responsive and responsible bidder, Secure Door, LLC in the amount of \$351,204 for a term of one year. Secure Door, LLC has approved clearances and has signed the formal contract document.

SUMMARY

- A. Purchase Order Number: 3044431
- B. Contractor: Secure Door, LLC
- C. Contract Term: 9/1/20 - 8/31/21
- D. Contract Amount: \$351,204
- E. Funding Source: CIP Funds
- F. GL Strings:
 - 5721-20244-487711-644111-004104-30129-0000-000000 - 50% Water
 - 5821-20243-497711-644111-004105-30129-0000-000000 - 50% Sewer
- G. Projected Fiscal Year (FY) Contract Expenditures: FY 20-21: \$351,204

This contract was presented to the BOWC Finance Committee on August 5, 2020. Per the DWSD Procurement Policy, no other approvals are required.