



Detroit Water and Sewerage Department

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Legislation Text

File #: 2023-51, Version: 1

The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve a total of (4) DWSD Contracts: 6005123, 6005124, 6005125 and 6005126, with Feldman Ford, LLC for a total of 26 vehicles - (15) 2024 Ford Transit 350 AWD Cargo Vans and (11) 2024 Ford F350 4X4 Pickup Trucks with standard cab and 8' inch bed, for a total not-to-exceed amount of \$1,747,844.00.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

Agenda of March 15, 2023

Item No.: 2023-51

Contract No's.: 6005123, 6005124, 6005125 & 6005126

Contractor: Feldman Ford, LLC.

Contractors Address: 8333 Michigan Ave, Detroit, MI 48210

Contract Amount: \$1,747,844.00

Contract Term: One-Time Purchase

Delivery Time Frame: 140 Days after order bank opens and SPO has been received

TO: The Honorable
Board of Water Commissioners
City of Detroit, Michigan

FROM: Gary Brown, Director
Water and Sewerage Department

RE: Proposed DWSD Contract No's. 6005123, 6005124, 6005125 & 6005126
Fifteen (15) 2024 Ford Transit 350 AWD Cargo Vans
Eleven (11) 2024 Ford F350 4X4 Pickup Trucks
Feldman Ford, LLC.

MOTION

Upon recommendation of Marqicha Welch, Procurement Manager, the Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to **approve a total of (4) DWSD Contracts: 6005123, 6005124, 6005125 and 6005126 with Feldman Ford, LLC for a total of 26 vehicles - (15) 2024 Ford Transit 350 AWD Cargo Vans and (11) 2024 Ford F350 4X4 Pickup Trucks with standard cab and 8' inch bed, for a total not-to-exceed amount of \$1,747,844.00.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

BACKGROUND / JUSTIFICATION

The Detroit Water and Sewerage Department (DWSD) Fleet Operations have requested the purchase of (26) new fleet additions to replace units found to be unrepairable due to the age of units and the cost of repairs which will be greater than the value of the unit. These replacement vehicles will be utilized and assigned to the Maintenance & Repair Department.

The purchase of these vehicles is a part of the five-year Capital Improvement Purchase (CIP).

(15) Ford Transit 350 AWD Cargo Vans

(11) Ford F350 4X4 Pickup Trucks with standard cab and 8' bed

PROCUREMENT METHOD

Before publishing the bid solicitations, a review of cooperative contracts was completed. The State of Michigan MiDeal Cooperative vehicle contracts were considered; however, all co-ops for these vehicle series had expired.

The (4) contracts were competitively solicited per RFB numbers: 501986.1, 502985, 498532, 501986.2 on December 22, 2022, with a closing date of January 20, 2023, through the Michigan Intergovernmental Trade Network website for 30 calendar days. The RFB was solicited to 99 suppliers, and 10 courtesy emails were sent, 12 suppliers viewed the bid package. Not seeing any bid submissions, Addendum 1 was issued in MITN to extend the closing date for an additional 7 calendar days. One bid was received from Feldman Ford, LLC.

In addition to the solicitation published via the Michigan Intergovernmental Trade Network, DWSD Procurement also sent email inquiries to six (6) MiDeal vendors asking for quotes. Four responses were received indicating the vendor's inability to bid due to available pricing, unable to order vehicles at the current time and no vehicles available at the current time of bid.

Vendors will not initiate, build, or facilitate delivery until a purchase order has been issued.

Feldman Ford was contacted to clarify bid pricing. The vendor used up-to-date information based on vehicle specifications and factored in the options, accessories, and services. The vendor spread the cost for items needed across the entire bid lot and divided equally among vehicle class.

| Goods/Service | Bidder | Bid Price | DBB or DRB Credit | Equalized Credit | Equalized Bid Price |
|-----------------------------|---------------|------------------|--------------------------|-------------------------|----------------------------|
| (15) Transit 350 Cargo Vans | Feldman Ford | \$944,910 | N/A | \$0 | \$944,910 |
| (11) F350 4X4 Pickup Trucks | Feldman Ford | \$802,934 | N/A | \$0 | \$802,934 |

Based on the information above, it is recommended that the contract be awarded to the sole responsive and responsible bidder, Feldman Ford, LLC.

Feldman Ford, LLC clearances expire 10/3/23 and a formal contract document is not required as the standard terms and conditions will apply.

SUMMARY

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|---------------------------|--|
| A. Contractor: | Feldman Ford, LLC. |
| B. Contract No.: | |
| a. 6005124 | |
| b. 6005126 | |
| c. 6005123 | |
| d. 6005125 | |
| C. Total Contract Amount: | \$1,747,844.00 |
| D. Contract Term: | One Time Purchase |
| E. Funding Source: | CIP Funds |
| F. GL String: | |
| | 5721-20244-487711-644600-004104-30129-0000-000000- 50% |
| | 5821-20243-497711-644600-004105-30129-0000-000000- 50% |

This contract was presented to the BOWC Finance Committee on March 1, 2023. Per the DWSD Procurement Policy, no other approvals are required.