



# Detroit Water and Sewerage Department

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## Legislation Text

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**File #:** 2023-80, **Version:** 1

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The Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to approve **DWSD Contract 6005152 with Ellsworth Industries, Inc. for the as-needed purchase of backfill sand for a total contract amount not-to-exceed \$344,700 and a term of two (2) years.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

### Agenda of April 19, 2023

**Item No. 2023-80**

**Contract: 6005152**

**Contractor: Ellsworth Industries, Inc., 41960 Ann Arbor Road, Plymouth, MI 48170**

**Total Not-to-Exceed: \$344,700.00**

**Term: 6/10/23 - 6/9/25 (2 years)**

**TO:** The Honorable  
Board of Water Commissioners  
City of Detroit, Michigan

**FROM:** Gary Brown, Director  
Water and Sewerage Department

**RE:** Proposed DWSD Contract 6005152  
Purchase of backfill sand on an as-needed basis

### MOTION

Upon recommendation of Marqaicha Welch, Procurement Manager, the Board of Water Commissioners for the City of Detroit, Water and Sewerage Department authorizes the Director to approve **DWSD Contract 6005152 with Ellsworth Industries, Inc., for the as-needed purchase of backfill sand for a total contract amount not-to-exceed \$344,700 and a term of two (2) years.** This also authorizes the Director to take such other action as may be necessary to accomplish the intent of this vote.

### BACKGROUND / JUSTIFICATION

The Central Warehouse and West Yard's function is to receive, stock, store, and issue materials in support of DWSD departments like Field Services, Maintenance & Repair, and Operations. Backfill sand is essential for completion of many of DWSD's projects and is also used day-to-day for smaller tasks, such as preventing ice formation until water main breaks can be repaired. A new blanket purchase agreement will assure that operations run uninterrupted until 2025.

### PROCUREMENT METHOD

This procurement was competitively solicited through a Request for Bids (RFB) per Requisition 503577, which was fully approved on 12/28/22. The RFB was advertised on the Michigan Inter-Governmental Trade Network (MITN)

BidNet website for 28 calendar days (1/30/23 - 2/27/23). MITN published this opportunity to 82 companies and 17 firms downloaded the bid package.

Two (2) bids were received. Evaluation of the bids was based on lowest price. Neither firm is a DBB or DRB.

Bidder	Total Bid Price	Equal. Applied	Equal. Credits	Equal. Bid Total
Ellsworth Industries	\$344,700	N/A	N/A	\$344,700
Jackie's Transport	\$539,700	N/A	N/A	\$539,700

The bids from Jackie's Transport and Ellsworth Industries, Inc. were evaluated and deemed responsive and responsible. This proposed contract represents an increase of \$2.55 per ton (from \$8.94 to \$11.49) and will replace the current contract 6002156 with Ellsworth for backfill sand. DWSD recommends contract award to Ellsworth Industries, Inc., the lowest responsive and responsible bidder with a not-to-exceed amount of \$344,700.00 and a term of 2 years.

Ellsworth Industries, Inc.'s clearances expire 7/26/23 and a formal contract document is not required as the standard terms and conditions will apply.

**SUMMARY**

- A. Contract: 6005152 - Ellsworth Industries, Inc.
- B. Contract Term: 6/10/23 - 6/9/25 (2 years)
- C. Contract Amount: \$344,700.00
- D. Anticipated FY Breakdown: FY 22-23: \$89,400  
FY 23-24: \$89,401  
FY 24-25: \$89,400
- E. Funding Source: O&M Funds
- F. GL String: 5720-00000-000000-150100-150100-00000-0000-000000 - 100% Water

This proposed contract was presented to the BOWC Finance Subcommittee on April 5, 2023. Per DWSD procurement protocol, no other approvals are required.